## PRELIMINARY HALF YEAR REPORT ANNOUNCEMENT

Mainfreight Limited
(Name of Listed Issuer)

## For Half Year Ended

## 30 September 2009

(referred to in this report as the "current half year")

Preliminary half year report on consolidated results (including the results for the previous corresponding half year) in accordance with Listing Rule 10.4.2.
This report has been prepared in a manner which complies with generally accepted accounting practice and gives a true and fair view of the matters to which the report relates [see Note $[X]$ attached] and is based on unaudited
financial statements. If the report is based on audited financial statements, any qualification made by the auditor is is to be attached.
The Listed Issuer has a formally constituted Audit Committee of the Board of Directors.
[PLEASE REFER TO ATTACHED NOTES WHEN COMPLETING THIS FORM]



\#ltems marked in this way need to be shown only there their inclusion as revenue or exclusion from expenses has had a material effect on reported *surplus (deficit)
3.0 DISCONTINUED, UNUSUAL (INCLUDING NON RECURRING), AND EXTRAORDINARY ITEMS OF THE GROUP

DETAILS AND COMMENTS
Discontinued Activities:

TOTAL DISCONTINUED ACTIVITIES

Material Unusual (including Non Recurring) Items (included in 1.2)

## TOTAL MATERIAL NON RECURRING ITEMS

Extraordinary Items (Ref. Item 1.3(a))
Description:
Restructuring Costs Australian Domestic Restructuring Costs New Zealand Domestic Restructuring Costs New Zealand International Restructuring Costs Australian International Obsolete Lease Provisions Australian International Restructuring Costs USA

Tax on Above

## TOTAL EXTRAORDINARY ITEMS

| Current <br> half year <br> \$NZ'000 | Previous corresponding half year \$NZ'000 |
| :---: | :---: |
| Operating Surplus \$NZ'000 | Operating Surplus \$NZ'000 |
| nil | nil |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  | ( 174) |
| ( 523) |  |
| ( 37) |  |
| ( 255) |  |
| ( 441) |  |
| ( 758) |  |
|  |  |
| 693 | 52 |
|  |  |
| $(1,321)$ | ( 122) |
|  |  |


6.0 MATERIAL ACQUISITIONS OF SUBSIDIARIES (See Note (VII) attachı
(a) Name of subsidiary or group of subsidiaries

Halford International Pty Ltd
(b) Percentage of ownership acquired
100.00\%
(c) Contribution to consolidated net *Surplus (Deficit) (Item 1.4)

*** As Halfords was merged with Mainfreight International Pty Ltd we are unable to accurately estimate contribution as a stand alone business unit.
(d) Date from which such contribution has been calculated
7.0 MATERIAL DISPOSALS OF SUBSIDIARIES (See Note (VII) attached)
(a) Name of subsidiary or group of subsidiaries
(b) Contribution to consolidated net *Surplus (Deficit) (Item 1.4)
(c) Date from which such contribution has been calculated
$\qquad$
$\qquad$
(d) Contribution to consolidated net *Surplus (Deficit) (Item 1.4) for the previous corresponding half year
(e) Contribution to consolidated net *Surplus (Deficit) (Item 1.4) from sale ..................................... of subsidiary

### 8.0 REPORTS FOR INDUSTRY AND GEOGRAPHICAL SEGMENTS

Information on the industry and geographical segments of the Listed Issuer is to be reported for the half year in accordance with the provisions of SSAP:23: Financial Reporting for Segments. Because of the differing nature and extent of segments among Listed Issuers, no complete proforma is provided, and the segment information should be completed separately and attached to this report. However, the following shows a suitable list of items for presentation and indicates which amounts should agree with items included elsewhere in the half year report:
SEGMENTS see attached (a)
Industry

- Operating revenue:
* Sales to customers outside the group
* Intersegment sales
* Unallocated revenue
- Total revenue [consolidated total equal to Item 1.1(c) above]
- Segment result
- Unallocated expenses
- Operating surplus (Deficit) after tax (Item 1.3)
- Segment assets
- Unallocated assets
- Total assets (Equal to Item 9.3)


## Geographical

- Operating revenue:
* Sales to customers outside the group
* Intersegment sales
* Unallocated revenue
- Total revenue [consolidated total equal to Item 1.1(c) above]
- Segment result
- Unallocated expenses
- Operating surplus (Deficit) after tax (Item 1.3)
- Segment assets
- Unallocated assets
- Total assets (Equal to Item 9.3)

|  | Consolidated Statement of Financial Position |  |  |
| :---: | :---: | :---: | :---: |
| (Note (VIII) attached has particular relevance for the preparation 9 CURRENT ASSETS: | At end of current half year \$NZ'000 | $\begin{gathered} \text { As shown in } \\ \text { last } \\ \text { Annual Report } \\ \$ N Z^{\prime} 000 \end{gathered}$ | If half yearly as shown in last half yearly report \$NZ'000 |
| (a) Cash | 18,374 | 13,206 | 10,517 |
| (b) Trade receivables | 141,154 | 144,634 | 187,871 |
| (c) Investments | 1,678 | 1,974 |  |
| (d) Inventories |  |  |  |
| (e) Other assets, current | 20,280 | 12,961 | 9,880 |
| TOTAL CURRENT ASSETS | 181,486 | 172,775 | 208,268 |
| 9.1 NON-CURRENT ASSETS <br> (a) Trade receivables |  |  |  |
| (b) Investments | 80 | 80 | 80 |
| (c) Inventories |  |  |  |
| (d) Property, plant and equipment | 212,069 | 211,354 | 204,725 |
| (e) Goodwill | 121,352 | 139,485 | 125,025 |
| (f) Deferred Taxation Assets | 5,938 | 5,404 | 7,357 |
| (g) Other Intangible Assets | 17,557 | 18,612 | 14,111 |
| (h) Other assets, non current |  |  |  |
| 9.2 TOTAL NON-CURRENT ASSETS | 356,996 | 374,935 | 351,298 |
| 9.3 TOTAL ASSETS | 538,482 | 547,710 | 559,566 |
| 9.4 CURRENT LIABILITIES |  |  |  |
| (a) Trade Creditors | 114,100 | 109,806 | 134,217 |
| (b) Income in advance, current |  |  |  |
| (c) Secured loans |  | 22,507 |  |
| (d) Unsecured Ioans |  | 5,906 |  |
| (e) Provisions, current | 18,435 | 15,444 | 20,823 |
| (f) Other liabilities, current | 532 | 996 | 379 |
| TOTAL CURRENT LIABILITIES | 133,067 | 154,659 | 155,419 |
| 9.5 NON-CURRENT LIABILITIES <br> (a) Accounts payable, non-current | 2,425 | 2,425 | 2,561 |
| (b) Secured loans | 117,624 | 97,679 | 127,838 |
| (c) Unsecured loans |  |  |  |
| (d) Provisions, non-current | 4,323 | 4,485 | 994 |
| (e) Deferred Taxation Liability, non-current | 1,210 | 507 |  |
| (f) Other liabilities, non-current | 985 | 1,397 | 602 |
| 9.6 TOTAL NON-CURRENT LIABILITIES | 126,567 | 106,493 | 131,995 |
| 9.7 TOTAL LIABILITIES | 259,634 | 261,152 | 287,414 |
| 9.8 NET ASSETS | 278,848 | 286,558 | 272,152 |
| 9.9 SHAREHOLDERS' EQUITY |  |  |  |
| (a) Share capital (optional) | 65,130 | 64,620 | 64,111 |
| (b) Reserves (optional) (i) Revaluation reserve | 39,714 | 39,714 | 43,607 |
| (ii) Other reserves | 1,189 | 10,418 | 2,643 |
| (c) Retained Surplus (accumulated Deficit) (optional) | 172,815 | 171,806 | 161,791 |
| 9.10 SHAREHOLDERS' EQUITY ATTRIBUTABLE TO MEMBERS OF THE LISTED ISSUER | 278,848 | 286,558 | 272,152 |
| (a) Minority equity interests in subsidiaries |  |  |  |
| 9.1 TOTAL SHAREHOLDERS' EQUITY | 278,848 | 286,558 | 272,152 |
| (a) Returns on Assets (\%) (EBIT divided by Total Assets) | 3.58\% | 11.04\% | 5.14\% |
| (b) Return on Equity (\%) (Net Income divided by Shareholders' Equity) | 3.89\% | 12.38\% | 6.28\% |
| (c) Debt to Equity Ratio (\%) (Total Liabilities divided by | 93.11\% | 91.13\% | 105.61\% |
| Shareholders' Equity) |  |  |  |


(See Note (IX) attached)
11 CASH FLOWS RELATING TO INVESTING ACTIVITIES
(a) Cash proceeds from sale of property, plant and equipment
(b) Cash proceeds from sale of equity investments
(c) Loans repaid by other entities
(d) Cash paid for purchases of property, plant and equipment
(e) Interest paid - capitalised
(f) Cash paid for purchases of equity investments
(g) Loans to other entities
(h) Bank Balance of Sold and acquired Subsidiaries NET INVESTING CASH FLOWS

|  | 1,050 |
| ---: | ---: |
|  |  |
| 494 | 25 |
| $(11,774)$ | $(21,656)$ |
|  | $(18,716)$ |
|  | $(21)$ |
|  |  |
|  | $(11,280)$ |

## (See Note (IX) attached)

12 CASH FLOWS RELATED TO FINANCING ACTIVITIES
(a) Cash proceeds from issue of shares, options, etc.
(b) Borrowings
(c) Repayment of borrowings
(d) Dividends paid
(e) Other cash flows relating to financing activities

NET FINANCING CASH FLOWS

|  | 6,438 |
| ---: | ---: |
| 11,406 | 16,068 |
| $(421)$ | $(6,233)$ |
| $(9,847)$ | $(9,660)$ |
|  |  |
| 1,138 | 6,613 |

## (See Note (IX) attached)

13 NET INCREASE (DECREASE IN CASH HELD)

| 13,612 | $(12,467)$ |
| ---: | ---: |
| 7,300 | 21,508 |
| $(2,538)$ | 1,476 |
| 18,374 | 10,517 |

## 14 NON-CASH FINANCING AND INVESTING ACTIVITIES

Provide details of financing and investing transactions which have had a material effect on group assets and and liabilities but did not involve cash flows:
$\qquad$
$\qquad$
$\qquad$

## 15 RECONCILIATION OF CASH

For the purposes of the above Statement of cash flows, cash includes: cash at bank and bank overdraft $\qquad$

| Current | Previous |
| :---: | :---: |
| half year | half year |
| NZ\$'000 | NZ\$'000 |

Cash at the end of the half year as shown in the statement of cash flows is reconciled to the related items in the financial statements as follows:
Cash on hand and at bank
Deposits at call
Bank overdraft
Other (provide details eg Term Deposits
Total = Cash at End of Half Year (Item 13(c) above)

| 18,374 | 2,322 |
| :---: | :---: |
|  |  |
|  |  |
|  |  |
| 18,374 | 2,322 |

16 EQUITY ACCOUNTED INVESTMENTS IN ASSOCIATES
Information attributable to the reporting group's share of investments in associates and other material interests is to be disclosed by way of separate note below (refer FRS-38 Accounting for Investments in Associates).
(a) OPERATING *SURPLUS (DEFICIT) BEFORE TAX
(b) Less tax
(c) OPERATING *SURPLUS (DEFICIT) AFTER TAX
(i) Extraordinary items
(d) NET *SURPLUS (DEFICIT) AND EXTRAORDINARY ITEMS AFTER TAX

| Equity Earnings |
| :--- | ---: |
| Current <br> half year <br> \$NZ'000 Previous <br> corresponding <br> half year <br> \$NZ'000 <br> $\mathrm{n} / \mathrm{a}$ $\mathrm{n} / \mathrm{a}$ <br> $\mathrm{n} / \mathrm{a}$ $\mathrm{n} / \mathrm{a}$ <br>  $\mathrm{n} / \mathrm{a}$ |

16 MATERIAL INTERESTS IN CORPORATIONS NOT BEING SUBSIDIARIES
(a) The group has a material (from group's viewpoint) interest in the following corporations:

| Name | Percentage of ordinary shares held at end of Half Year |  | Contribution to net *surplus (deficit) (Item 1.5) |  |
| :---: | :---: | :---: | :---: | :---: |
| Equity Accounted Associates | Current half year | Previous <br> Corresponding half year | Current <br> half year NZ\$'000 | Previous <br> Corresponding half year NZ\$'000 |
|  |  |  | Equity Accounted in current year |  |
|  |  |  |  |  |
|  |  |  | nil | nil |
| Other Material Interests |  |  | Not Equity Accounted in current year |  |
|  |  |  | nil | nil |

(b) Investments in Associates

Carrying value of investments in associates beginning of year

- Transfer of associate company to subsidiary company during year
- Disposal of Owens Group Ltd associates.
- Transfer to Goodwill on acquistion of remaining shareholding of Associates
- Transfer to Investments from Associates

Share of changes in associates' post acquisition surpluses/and reserves:

- Retained surplus
- Reserves

Net goodwill amortisation and impairment adjustments in the period
Adjustment for Exchange Rate Movement
Less Dividends received in the period

Equity carrying value of investments at the end of half year

Amount of goodwill included in carrying value at end of that half year

| Current half year \$NZ'000 | Previous Corresponding half year \$NZ'000 |
| :---: | :---: |
| nil | nil |
| nil | nil |
| nil | nil |
| nil | nil |
| nil | nil |
| nil | nil |
| nil | nil |



[^0]18 COMMENTS BY DIRECTORS
If no report in any section, state NIL. If insufficient space below, provide details in the form of notes to be attached to this report.
(a) Material factors affecting the revenues and expenses of the group for the current half year see attached commentary
(b) Significant trends or events since end of current half year see attached commentary
(c) Changes in accounting policies since last Annual Report and/or last Half Yearly to be disclosed

Nil
(d) Critical Accounting Policies - Management believes the following to be critical accounting policies. That is they are both important to the portrayal of the Issuer's financial condition and results, as they require management to make judgments and estimates about matters that they are inherently uncertain nil
(e) Management's discussion and analysis of financial condition, result and/or operations (optional) - this section should contain forward looking statements that should outline where these involve risk and uncertainty see attached commentary
(f) Other comments see attached commentary

19 DIVIDEND
(a) Dividend Yield as at balance date (\%) (Annual dividend per share divided by price per share 4.98\%
(b) Tax Adjusted Dividend Yield as at balance date (\%) (Annual net dividend per share divided by price per share)
$\qquad$

## 20 ANNUAL MEETING (if full year report)

(a) To be held at
$\mathrm{n} / \mathrm{a}$
(b) Date Time
(c) Approximate date of availability of Annual Report

If this half year report was approved by resolution of the Board of Directors, please indicate date of meeting:

|  | 18-Nov-09 |
| :---: | :---: |
|  | 19-Nov-09 |
| (signed by) Authorised Officer of Listed Issuer | (date) |
| *Delete as required |  |

The Group operates in the domestic supply chain (i.e. moving and storing freight within countries) and international freight industries (i.e. moving freight between countries). The USA segment operates in both of these sectors.

The segmental results from operations are disclosed below.
Industrial and Geographical Segments
The following table represents revenue, margin and certain asset information regarding industrial and geographical segments for the six months ended 30 September 2009 and 30 September 2008. Inter segment transactions are entered into on a fully commercial basis.


EBITDA is defined as earnings before net interest expense, tax, depreciation,amortisation,abnormals, share based payment expense, minority interests and associates.

There are no customers in any segment that comprise more than $10 \%$ of that segments revenue.
The gegraphical segments are determined based on the location of the Group's assets. The industrial segments are determined with the operating businesses organised and managed seperately according to the nature of the services provided.

Notice of event affecting securities
New Zealand Stock Exchange Listing Rule 7.12.2. For rights, Listing Rules 7.10.9 and 7.10.10.
Number of pages including this one (Please provide any other relevant details on additional pages)


For change to allotment, Listing Rule 7.12.1, a separate advice is required.
Full name
of Issuer
Mainfreight Limited


Monies Associated with Event
Dividend payable, Call payable, Exercise price, Conversion price, Redemption price, Application money.


## Timing (Refer Appendix 8 in the Listing Rules)

Record Date 5pm
For calculation of entitlements must be the last business day of a week

4 December, 2009

Application Date
Also, Call Payable, Dividend / Interest Payable, Exercise Date, Conversion Date. In the case

11 December, 2009 of applications this must be the last business day of the week.

## Notice Date

Entitlement letters, call notices, conversion notices mailed


## Allotment Date

For the issue of new securities. Must be within 5 business days of record date.

OFFICE USE ONLY
Ex Date:
Commence Quoting Rights:
Cease Quoting Rights 5pm:
Commence Quoting New Securities:
Cease Quoting Old Security 5pm:
Security Code:
Security Code:



[^0]:    \# Description includes rate of dividend or interest and any redemption or conversion rights together with the prices and dates thereof.

