

SCHEDULE

SALES CONFERENCE - WITH PASSION, ANYTHING IS POSSIBLE!

11
WED

Afternoon

3:00 PM

5:00 - 8:00 PM

Arrivals

Check-in

Team Activity

Hotel Lobby

Ballroom A/B

12
THU

5:45 - 6:45 AM

7:00 - 8:30 AM

8:30 - 9:15 AM

9:15 - 9:45 AM

9:45 - 11:00 AM

11:00 AM - 12:30 PM

12:30 - 1:30 PM

1:30 - 2:00 PM

2:00 - 3:00 PM

3:00 - 4:00 PM

4:00 - 5:00 PM

5:00 - 6:30 PM

6:30 - 9:30 PM

Morning PT

Shower + Breakfast

Opening

The Journey & Sales Initiatives

Expo Debrief

Mathew Fielder, David Wassef, Sandra Michael

Time Management

Mathew Fielder, David Wassef

Professional Selling Skills

Tom Valentine

Lunch

Team Building

Ryan Hickey

Technology

Alexander Lasota

Costing

Jack McNurlan

Promotion from Within

Chicago Branch Managers

Changeover

Awards Dinner

Hotel Lobby

Che Figata

Ballroom A/B

Mykonos

Mykonos

Mykonos

Che Figata

Mykonos

Mykonos

Mykonos

Ballroom A/B

Ballroom A/B

13
FRI

6:00 - 7:00 AM

7:00 - 8:30 AM

8:30 - 9:15 AM

9:15 - 11:00 AM

11:00 AM - 12:00 PM

12:30 PM

Morning PT

Shower + Breakfast

Company Update + Q&A

Guest Speaker

Closing & Commitments

Riley Tryhorn

Buses depart/Checkout

Hotel Lobby

Che Figata

Ballroom A/B

Ballroom A/B

Mykonos

Buses

