



WIM BOSMAN

MEMBER OF THE **MAINFREIGHT** TEAM

TEAM MEMBER MAGAZINE of the Wim Bosman Group

WIM!

MAGAZINE

22nd year of appearance • July 2012



**Wim Bosman Belgium
Multimodal transport**

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**Deborah trailer trial
Test with new tensioning straps**

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**Driver's Day 2012
From IRU awards to Knights**

Page 11, 12 and 13 >>

**Sustainable fleet
EuroVI and LNG trucks**

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**Luoana Truta, secretary Wim Bosman s.r.l.,
during the Progressive Conference
'Retail Intelligence', in Romania.**

Foreword

In Western Europe spring is finally turning into summer, mid-June temperatures have soared to around 14 degrees, be careful out there! Although our thoughts are turning to sun, sea and the beach we will not be standing still over the next few months, there is plenty to do and the following pages will give you an insight into upcoming events.



Nothing is more exciting in any country or organization than a common goal or objective bringing everybody together. This year for Europe it is the European Football Championship. At the time of writing we do not know the result yet, but regardless it is fantastic seeing the enthusiasm and unity that the tournament brings to the competing countries and Europe as a whole.

For us at Mainfreight and Wim Bosman we have the exciting prospect of building a world class supply chain. We will do this with a great set of people, aspiring always to be "easy to deal with". Building unity within our business, between divisions and countries, is our greatest goal.

In this edition of the WIM! Magazine we have some exciting news about our businesses development. On page 3 you will read about our new office and team members in Finland. On page 7 we introduce you to the two new characters in the Wibo family.

On 12 May 2012 we had our annual drivers day at Wim Bosman in 's-Heerenberg, see page 11,12 and 13. What a fabulous occasion. It was humbling to hand out awards recognizing up to 20 years without an accident on the road. It was also a great opportunity for a social gathering of the Wim Bosman drivers who work hard long hours bringing a superior service to our customers.

If you are curious about developments in the field of sustainability you can browse quickly through to page 21. Here you will find everything about the LNG trucks we have ordered, new electric charging points in 's-Heerenberg and also the Lean and Green Star programme.

Let's all hope the coming period will bring us plenty of sunshine and you have a fabulous holiday with family and friends.

After a year here at Wim Bosman and Mainfreight, it continues to be a pleasure to be part of this team.

Enjoy reading.

Kind regards,

Mark Newman, CEO ✕

Colophon

WIM! Magazine, the team magazine of the Wim Bosman Group, appears four times a year and will be internally distributed.

The editorial team has the right to shorten up or adjust the sent items.

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of the Wim Bosman Group
22nd year of appearance
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New Finnish team members

at the new Wim Bosman branch in the port of Hamina (Finland)

Think a container transportation from Western Europe to Russia is problematic? Not at all! From today on it will be in good hands with our new team members from our branch in the port of Hamina.

Lets introduce...

Our Finnish team consists out of three team members: Petra Parvianen-Tohmo (Branch Manager), Mia Paunonen (Freight Forwarder) and Satu Suortti-Tohloen (Freight Forwarder). On Thursday, 26 April, they enthusiastically started at the new location in Finland.

Responsibilities

Our Finnish team is responsible for the closing of electronic declaration NCTS (transit) EX-A, T-1/T-2 documents and fills in and takes care of (electronic) TIR Carnet for the containers to Russia. Most of the containers from Europe, USA and Asia, arrive in Finland and from there they are transported to Russia.

Because our Finnish team members in Hamina can immediately start preparing the documents after loading of the containers, they save time and can respond directly to deviations in documents and regulations. This allows us to inform our customers earlier and personally about the

services we offer. Advantage for us and for the customer, doing business via Finland is: nice!

*Guus van der Stelt,
Managing Director
Central Eastern Europe* ✕



Fl.t.r. Satu Suortti-Tohloen (Freight Forwarder), Petra Parvianen-Tohmo (Branch Manager) and Mia Paunonen (Freight Forwarder).

Wim Bosman Belgium also goes multimodal!

Since the first of June, Wim Bosman Belgium started with multimodal transport between Italy and Belgium. It involves a combination of transport via road and rail with our Italian partner Sittam.

A sustainable and economical alternative

Between Zeebrugge (Belgium) and Novara (Italy), shipments will be transported by rail. From there goods are further distributed to their final destination by road. This provides a sustainable and economically beneficial alternative to solely road transport. Due to the use of multimodality, less CO₂ is emitted and the high fuel prices are partly avoided.

Daily test runs

Currently, test runs are taking place on a daily basis whereby a 45ft container is being transported by rail from Zeebrugge (Belgium) to Novara (Italy). Once the test phase is completed, the frequency will gradually be increased and 10 containers will be transported on a daily basis from Zeebrugge to Novara and vice versa.



Wim Bosman Belgium starts with multimodal transport between Belgium and Italy.

Kevin De Preter, Sales Manager ✕

Talking to a team member!



Name: Denis Scherbakov
Function: Business Development
Place of birth: Chelyabinsk (RU)
Place of residence: St. Petersburg (RU)
Education: St. Petersburg Engineering Economic University

Employers: Baltic Transport Systems as agent for Team Lines MSC

Working at WB since: August 2011

Wakes up at: working days at 7:30, at weekends I prefer to sleep a little bit more

Goes to bed: late in the evening

Sport: just walking

Favourite music: rock, my favourite group is Queen

Leisure activities: cinema, fishing, meetings with my friends in the nature

My personal slogan is: every day may not be good... but there is something good in every day

Preferred food: Italian

Shoe size: 43

Vanity: no

Youth memories: when I was young I had a wonderful horse trip to the Altai region with my grandfather

You can wake me up for: additional training course in logistics

Strongest quality: common sense, always try to do my best

Weakest quality: faultlessness

City: St. Petersburg (RU)

Pets: no

TV: I do not watch TV

Holiday: car travelling in Europe, but of course sometimes I need to visit sea resorts to absolutely relax

Hates: terrorism in all its demonstration

Dreams about: increase of our market share up to 100% and a yacht for myself

Laugh about: all funny situations in my life

Happy about attending: all outdoor activities, meeting with friends anytime and everywhere

Most beautiful women: of course my wife and Evangeline Lilly (Canadian actress) ☺

Abolish: all terroristic organizations

Establish: more team branches in Russia and all over the world

WIM! Magazine: I like it! ✕

Transport for the Arnhem food bank

Several months ago, at the Domestic department in 's-Heerenberg we attracted a new customer. Fortunately, this happens frequently, but the unusual aspect is that we do not charge this newcomer for the transportation of an agreed number of shipments per month.

Under the minimum limit

Voedselbank Arnhem (Arnhem food bank) is our new customer. This food bank started small, but has now grown to a major logistics centre. The food bank in Arnhem ensures that food is distributed to people who live under the minimum income level through local distribution points such as churches and clubhouses.

Past the sell-by date

This relates to items such as chips, cake and other foods that are still suitable for consumption long after the sell-by date. Major supermarkets are not permitted to sell products after the sell-by date, but this is not a problem for the food bank. The Arnhem food bank sees it as a challenge to persuade companies to donate the food that they possess that is no longer eligible for sale.

Seeing 'good' does you 'good'

I was involved in this project by former team member Hans van Wieringen, who does a great deal of work for the food bank. It feels good to know that

we are contributing to the reduction of food wastage and we can help people who are in (temporary) difficulties. Should it ever be the case that I have to call on the assistance of the food

bank, I am at least certain that my package will arrive on time!

Jos Marissink
Traffic Manager ✕



Mainfreight opens new Air and Sea branch in Le Havre

We are very proud to announce the opening of Mainfreight's Air and Sea branch located in Le Havre, France. This Air and Sea branch will start with import groupage services; in the third quarter of 2012 these activities will be extended with export groupage services.

This will be complimented by all other Air and Sea services such as FCL, Airfreight and Customs formalities. Mainfreight already has a strong connection with Le Havre through existing groupage services from the USA. The next logical step is to open an own Air and Sea branch in Le Havre, since Le Havre is the gateway sea port for Northern France with a growing volume and infrastructure programme.

Extend our network

The branch in Le Havre intensifies the existing Air and Sea branches in Paris, Brussels, Antwerp, Rotterdam and Amsterdam. This enables us to create a stronger network, and giving our customers more value.

Mainfreight Le Havre is very eager to provide our customers with the best quality service.

Jon Gundy
European manager Air & Sea of
Mainfreight ✕



Mainfreight branch in Le Havre (France).

Chippy on the road!

On 17 April 2012, I was called by a customer who asked whether we occasionally have empty trucks in Romania. Our customer had approximately 80 converted 'vans' in the vicinity of Bucharest and wanted to bring them to the Netherlands.

From sprinter to chippy

The customer sent me a photo with the dimensions of the sprinter vans. After inspecting them we discovered that they were sprinter vans that had been converted into chippies. Two of these sprinters can be transported on a normal tipper trailer simultaneously.

Pff, two weeks, that can be done faster!

The sprinter vans were to be delivered within two weeks. On Sunday afternoon our contact person flew to Bucharest in order to arrange everything on Monday. He thought that two weeks was very long and

decided that he could load and transport 10 trailers (in other words 20 sprinters) per day. He arranged a car transporter on site on to which the sprinters were driven, and then subsequently loaded onto a trailer. It was possible to load 80 sprinter vans and deliver them to the customer without any problems within one week.

Marcel Duvigneau, Freight Forwarder – Central Eastern Europe ✕



The Logistics Speed Date

On 15 March 2012, we participated in 'The Logistics Speed Date'. Seventy students were given the opportunity to present themselves to leading logistics companies such as DB Schenker, Schneider Electric, Samsung, Philips, DHL and Wim Bosman during a speed date.

We were able to compare different candidates with each other in eight fifteen-minute rounds. The Logistics Speed Date open doors for many students and the first contacts have already been made. The Logistics Speed Date was part of the final day of the election of the Logistics Manager of the Year, which was held at the Van Nelle Design Factory in Rotterdam (NL).



Maarten Mol in conversation during a speed date.

Anke Caspers, HR Manager ✕

Unique test drive of the Solar Truck

On Friday 27 April, a unique test drive of the Solar Truck – a truck driven by solar power – took place on the beach near Zandvoort (NL). This truck was constructed by students at the Utrecht (NL) University of Applied Sciences, and student Wilco van Rooijen will be driving it across the Antarctic to the South Pole at the end of 2012 (2300 km).



Team Wilco wants to use the Antarctica 2048 mission to inspire young people, to show that sustainability is important for the preservation of our earth and to demonstrate that we already have great technical options, but that we are still doing far too little. With a Solar Truck to the end of the world, the last untouched continent – the South Pole, it can be done! Wim Bosman will be providing all of the (special!) transport of the Solar Truck for this project.

Erik Roelevink, General Manager Sales & Marketing Road NL ✕

Charity transport to Romania

During the week of Ascension, Ferdy Reusen and Herman Bussink delivered charity goods to three locations in Romania.

The Wim Bosman trailer was loaded with clothing, school furniture, walkers, beds and mattresses for a primary school, a doctor's office, a care centre for senior citizens and a refuge for unmarried mothers. The most beautiful moment was the presentation of a scooter to a disabled man, who was also given instruction on how to use it. This was made possible with the truck and trailer of the Wim Bosman Group!



Enthusiasm during the handover of a scooter.

Herman Bussink, Driver ✕

Transport for Mother Theresa Foundation

Every year, the Wim Bosman Group helps the Mother Theresa Foundation by providing transport to Romania. On the morning of Friday 27 April, Wim Bosman CEE loaded a truck for the foundation.

The foundation is an independent organization that provides aid to the very poorest people in Eastern Europe, and Romania in particular. A truck loaded with charity goods departed for Romania again this year. These goods are items such as clothing and medical equipment. The Wim Bosman Group is an enthusiastic supporter of this project.



Fl.t.r. Jules van de Pavert (Wim Bosman), Bennie Schepers (volunteer), Cathja Nagy-Meuleman (contact person Mother Theresa Foundation), Hennie Straub (volunteer), Henk Memelink (volunteer) and Attila Nagy (driver) loaded the truck for Romania.

Corrie Ederveen, Freight Forwarder ✕

Let's introduce: the Wibo Family, our virtual team!

The success of our virtual driver Wibo has led to the development of two additional team members that will support our internal communication. We present the entire virtual family personally to you.

Wibo is well known by now. He already has a number of campaigns to his credit and is now also seen on many Wim Bosman trucks. Wibo represents our group of drivers and everything they have to deal with on a daily basis.

Nikki is our newest addition to the cross-dock and in our warehouses. She will represent these teams and her focus is on working safely.

Manfred strengthens the office team and represents anyone with an administrative function (both male and female). Manfred is derived from "Mainfreight". Manfred will inform team members about topics such as quality, representativeness and



Fl.t.r.: Wibo, Nikki and Manfred.

teamwork. In addition, he explains certain topics and he is concerned with procedures and customer satisfaction.

Wibo, Nikki and Manfred together form the Wibo family. The reason for this extension is simple: communication is important, but can only succeed if team members really feel involved. Therefore, many future topics will be handled by Wibo, Nikki and Manfred.

Wibo, Nikki and Manfred speak not only to their own teams, but will also talk to each other concerning all interesting topics. We strive to achieve shared goals faster and easier ✕

Testing new tensioning straps

Several months ago, we conducted an experiment in which a trailer was fitted with twenty tensioning straps that are 'fixed' to the trailer.

Elastic straps, magnets and tensioning straps

A combination of both elastic straps and special magnets ensures that the tensioning straps hang tightly in the corners, against the ceiling and walls of the trailer. As soon as the tensioning straps are pulled, they drop down from the roof and secure the load.



Pinned cargo through tensioning straps.

Increasing safety

The system increases safety. When securing high loads, the person performing this task no longer has to climb in order to be able to stretch a tensioning strap over the goods. The tensioning straps are immediately available during loading. Tensioning is the only action that must take place. After unloading, it is no longer necessary to roll up and/or store the tensioning straps. This is because elastic sections pull the tensioning straps up against the magnets in the roof.

Trailer 738

In 's-Heerenberg, we have currently a fitted trailer 738 with the system. Driver Frank Medze frequently uses this trailer to transport dangerous goods to and from building Deborah, our dangerous goods warehouse. Frank explains: "The system does take some getting used to and requires a change in the sequence of loading and unloading. After a number of minor adjustments I could and would be willing to work with it full time." "It is a great system that enables you to secure goods effectively and safely in



Tensioning straps in trailer 738.

a relatively simple manner", according to enthusiastic team members working in the Deborah building.

Bertil ter Maat, Managing Director Wim Bosman Transport B.V. and Jarno Nuijen, Safety Consultant-Logistic Engineer ✕

Photo corner

Antwerp 10 Miles & Marathon



Kevin Hellemans, Tom Lathouwers, Guido Staels, Kevin De Preter, Jurgen Lecluyse and Wim Pyra (f.l.t.r.) are ready for the Antwerp 10 Miles & Marathon on Sunday 22 April. They participated in this annual race together with four other Wim Bosman team members ✕

You see us everywhere!



Lisa Wesselink, daughter of Wilma Wesselink (Wim Bosman Facility), was assigned to make a piece of multifunctional play furniture for school. The furniture was displayed in the Catharinakerk in Doetinchem (NL) in week 17. She spotted the Wim Bosman truck while the photos were being taken ✕

MvR D2 is Champion



The D2 of MvR became champion on Saturday 12 May 2012. The final match against the D2 of PAX was won convincingly, 8-0. Bottom left Julian Radstake, son of Marco and Harriette Berndsen (team members 's-Heerenberg) ✕

Safety & Security

On 22 and 23 May 2012, the Competent Authority carried out an inspection of our business in the context of BRZO (declaration on the risks of serious accidents). The inspection team consisted of a representative of the safety region, the provincial environmental department and the health and safety inspection.

BRZO inspection

The team spent two days interviewing team members who have final responsibility for safety in connection with the presence of dangerous substances, team members who contributed to the introduction of BRZO, operational managers of Logistic Services and Cross-Docking and a number of team members working in the buildings Deborah and Mack.

In addition, documents were studied that were created for operational purposes and for the establishment of processes in procedures.

Temporary conclusion

The conclusion was that the Wim Bosman organisation has made great steps in the development of a safety culture, with the comment being made that it was a positive element that the management of Wim Bosman is not attempting to unilaterally create

a safety culture, but is doing it in collaboration with the team members. A disadvantage of this is that its working method has decreased the amount of attention devoted to establishment in procedures. As the inspection team commented: "You do a great deal of things very well, you have just not described them sufficiently in the procedures"

All in all, the authorities were satisfied. However, we cannot rest on our laurels because we have not reached the required level. The manner in which we identify and classify risks, manage changes and also the documentation can be better. We will have to work hard on these aspects in the forthcoming time in order to achieve this required level.

Jules van de Pavert, Corporate Quality & Environment Manager
Jan Willem Navis, Safety & Security Manager ✕



Altered set-up of planning at forwarding departments in 's-Heerenberg

In 's-Heerenberg we are working on the implementation of an improved utilisation of our trucks. We are doing this by centralising the planning at our forwarding departments. The advantage of this is that optimum use can be made of synergy at certain places (for example, one truck that unloads in Southern France and in Northern Spain), which leads to a better result.

Until recently, our Freight Forwarders were responsible for one country and were supported in their tasks by an assistant. In the altered set-up, the Freight Forwarders are physically next to each other and are responsible for the complete departmental planning.

Focus on the core task

The assistants/customer service, who are now also sitting together, will relieve the Freight Forwarders of the administrative pressure. This enables them to focus completely on their core task, thereby facilitating more equitable work throughout the team. Another benefit is that it is easier to cope with peaks and also undermanning.

The exchange of knowledge and being completely aware of what is happening at other places also improves optimization and quality.

As lean as possible

The team members are involved in this as much as possible, and this is outstandingly appropriate for the Lean concept – constant improvement and working more efficiently with as little waste as possible.

The first phase that started at the end of April this year, is experienced as extremely positive by the entire team.

Traffic Managers 's-Heerenberg ✕

The Dutch Domestic department is working Lean

At the request of the planners, the Domestic department in 's-Heerenberg started an initiative to improve the service of the Forwarding department towards both internal and external customers.

Daily training session

During a daily training session of approximately one hour, small groups of Freight Forwarders and Freight Forwarder Assistants are informed about the operation of the domestic planning system by Erwin Wanders (one of the Domestic Planners). During the training the Freight Forwarders learn about the system and how to recognize which information is required for planners to optimize their planning. A training which is much appreciated by the team members.

Working Lean

Next to physical presence, mutual understanding (between the Freight Forwarders and the Planners) leads to better cooperation, which in turn leads to more on time deliveries, and more satisfied customers. By means of a clear working instruction presented to the Freight Forwarders after the

training, the new way of working can be guaranteed for the future.

Up to a leaner way of working!

Sincerely,
The Dutch Domestic department ✕



Erwin Wanders (Domestic Planner) instructing a small group of Freight Forwarders.

Photo corner

Half marathon Venlo



On Sunday 25 March, Jos Marissink, Traffic Manager at Wim Bosman 's-Heerenberg, and the competing team members from JCL and DSV (also a brother of Jos) ran the half marathon of Venlo. Jos ran a distance of 21 km and 100 metres. Well done Jos! ✕

Silver Mill tournament (69th edition)



This annual football tournament is organised by Buhmann Ubbens in Zutphen (NL). From top to bottom and from left to right: Stephan Bloemberg, Haci Yildirim, Jesper Willemsen, Erwin Arendsen and coach Oktay 'Mourinho' Yalçin, Mehmet Kurum, Muhammed Durucan, Mohammed Osman, Ritchie Tatoglu and Salih Bal with the ball ☺. Of the 16 participating teams, this team placed third ✕

Trade fair in Poland



In May 2012, HSF (cooled goods carrier) demonstrated a Wim Bosman dolly as part of an Ecocombi at a trade fair in Poland (Bydgoszcz). As a gesture of thanks, they displayed a banner and other Wim Bosman advertising materials during this trade fair ✕

Hi mates,

As part of the exchange in the Management Trainee programme I have been given the opportunity to live 'Down Under' for a year. I can take a look behind the scenes at Mainfreight Logistics in Sydney Australia.



Ceryl van Hasselt at the warehouse of Mainfreight in Sydney (Australia).

Sydney-sider

I have now been here for over a month and I already have the feeling that I am a complete 'Sydney-sider' in view of the fact that I also have permanent accommodation now. Fortunately, besides working I also have time to explore the city, because there is plenty to experience here!

All-round

The location where I work is much smaller than the warehouse in 's-Heerenberg. There are approximately 55 team members, including two other graduates (as the trainees are called here). As far fewer people work here, the graduates are expected to be very all-round. Attracting new customers, maintaining customer contacts,

implementing improvement processes, calculating weekly KPIs, resolving problems with barcodes, etcetera. So it is a very educational place to be.

I spent the first month working primarily on the shop floor in order to familiarise myself with the products of our customers, to get used to the software and to experience the processes in practice. This was extremely useful for the recognition of certain potential improvements, but also for getting to know people well and being able to chat with everyone (while working hard of course!).

*Ceryl van Hasselt
Management Trainee ✕*

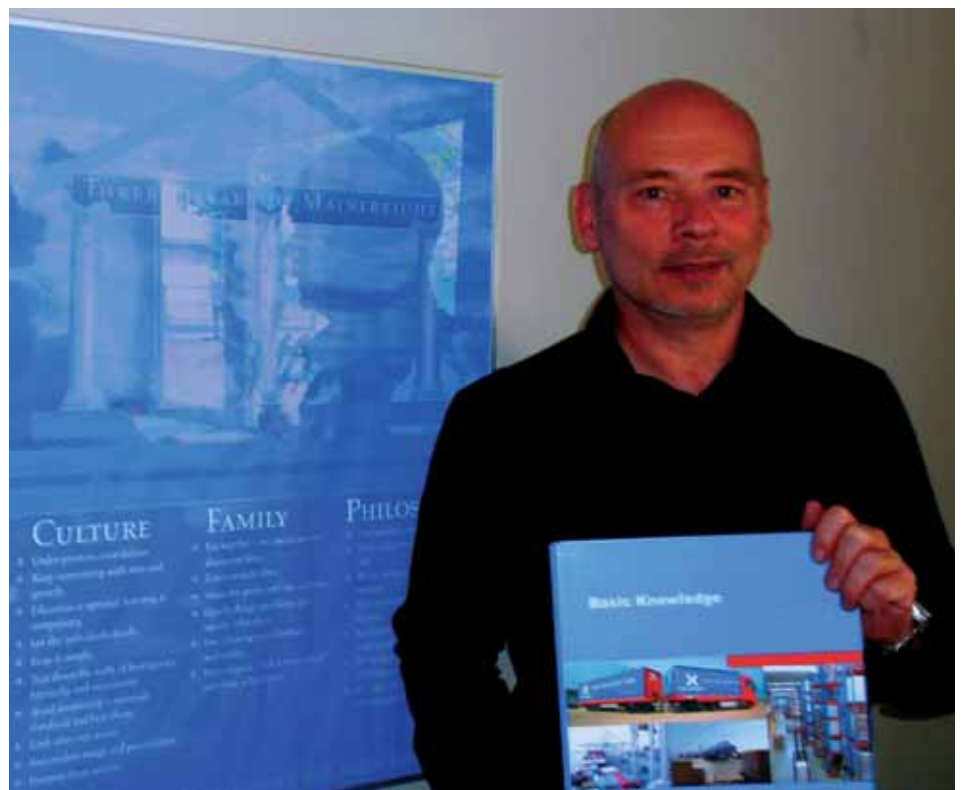
Let's introduce... Jean-Louis Grosheitsch

I was born 51 years ago near Paris. I started working in transport at the end of my school time and my Military service, 30 years ago.

I grew up in companies known for their worldwide transportation, Compagnie Générale Maritime, Danzas (DHL), Frans Maas (DSV), and recently Heppner and Dimotrans. Here I fulfilled jobs in the following fields; International forwarding, Key Account, Sales and Operations. This was before I met Brigitte Hergomez, who greeted me at Wim Bosman where I started on 12 March 2012.

Brigitte has given me the responsibility of the Lyon site. It is a region with great potential, very open to international. I am eager to complete my mission of management and development of this site, which is conveniently located at the crossroads of Europe. There is a lot of work to do but certainly a lot of satisfaction to gain as well.

I live with Sylvie in a small village of Isere (France). I have two children from a previous union, Marilou 21 and Charly 16. Marilou studies biology at Grenoble in the French Alps and Charly is in high school. I like nature, I practice mountain biking, skiing, gardening and motorcycling.



Jean-Louis, branch manager Lyon (France).

I am very happy to join the Wim Bosman Group and to be one of the members of the Mainfreight team.

Kind regards,

Jean-Louis Grosheitsch ✕

Driver's Day 2012

Approximately 200 drivers, a great atmosphere, a stream of certificates, a large quantity of beer and a great deal of meat. This is the day of the year for our drivers. It is the day that they are put in the spotlights and there is time for fun outside the trucks!

Trucker of the Year

Martin Essink can refer to himself as Trucker of the Year 2011. He earned this title with his high level of professionalism, team spirit, customer-orientation and positivity. In addition, Martin has driven 20 damage-free years, he is super-fit and rarely ill.



Mark Newman, Monique (wife of Martin) and Martin Essink.

A driver to be proud of! In order to enable him to arrive in style on the Driver's Day 2012, Martin and his wife, Monique, were collected in a white limousine. By the way, this is the only time that Martin came to 's-Heerenberg in a car. Martin braves snow and ice to cycle from Gaanderen (NL) to 's-Heerenberg every day.

Knights of the Road

It is difficult to drive damage-free in modern traffic. Minor accidents are lurking around every corner. Only the correct motivation, professionalism and awareness enable drivers to make it through the day unscathed. This year, the Knights of the Road 2010 and 2011 were presented with their certificates. A total of 37 drivers (see box) were presented with certificates for their excellent performance!

IRU Awards

During this day, 17 Wim Bosman drivers (see box) also received their IRU (International Road Transport Union) Diploma of Honour. This award is only given to drivers for outstanding and safe driving behaviour.

Willem van Dam retires

With a great deal of creativity we succeeded in getting Willem van Dam to 's-Heerenberg on Saturday evening. It looked as if the planned award ceremony might fall through due to delays at Willem's loading addresses in Italy. Early on Saturday morning,

a special brigade of two drivers (Johan Lanthers and Jeffrey Duinmeier) drove to Munich (Germany) in order to pick up Willem.

Willem van Dam has been a team member of Wim Bosman since 2000. Willem was originally an organ builder, but has been working as an international driver since 1968. Willem is a permanent team member of the Italy service. Nothing is too crazy for Willem. The further the distance and the longer away from home the better. A professional driver in heart and soul who has delivered a top performance by being on the road for more than 40 years. Willem retired on 12 May 2012. We thank him for his hard work and determination during the years in which he was a Wim Bosman team member.

I would also like to thank all of our drivers for their fantastic work over the years.

Bertil ter Maat, Managing Director Wim Bosman Transport B.V. ✕

Bronze Knights of the Road 2010

*Torsten Rusch
Hishem Maksoud
Mark Ruesink
Jeroen Giezen
Sami Kaya
Piet Melleé
Maurice Ruesink
Sakir Yilmaz
Ruben Zegers*

Silver Knights of the Road 2010

*Toon Bod
Maurice van Ree
Jos van der Zwet*

Golden Knight of the Road 2010

Frank Jansen

IRU Awards 2011

*Timo van den Bos
Marcel van de Wetering
Ewald van den Heuvel
Edwin Vrogten
Henk Kamphuis
Henk Reindsen
Luc Schreur
Marcel ter Heerdt
Nico Sewalt
Piet Melleé
Arjan Maas
Sander van Schie
Devlin Liebrand
Eric Jan Heykoop
Frank Hermanns
Peter Vredenberg
Johan te Lindert*

Silver Knights of the Road 2011

*Timo van den Bos
Jeroen Giezen
Frank Ketelaar
Ton Broekhuizen
Wouter van Hartskamp
Léon Robbe
Ruben Zegers
Sakir Yilmaz*

Golden Knights of the Road 2011

*Bennie Dekkers
Olaf Eenstroom
Casper Lukassen
Jacques van Uum
Jo Duis
Henk Holtland
Marcel Peppelman
Fred te Wiel*

Bronze Knights of the Road 2011

*Johnny Amting
Ramon Engelen
Raymond Kock
Rudi de Vries
Freddie Anneveld
Dejan Kastein
Piet Speet*

Diamant Knight of the Road 2011

Martin Essink

A word of thanks

Dear team members, I retired on 12 May 2012. I would like to take this opportunity to thank everyone for being such a pleasure to work with over the years. The Italy department was especially great, due to the fantastic click. I would like to thank Wim Driessen and Bertil ter Maat of the Transport department. My sincere thanks for what you all arranged so that I could still be present at the Driver's Day 2012. You have made this day an unforgettable farewell. Gentlemen, I thank you! Jeffrey Duinmeier and Johan Lanthers, I would like to express my enormous gratitude for picking me up. The way I was received by all my team members really made me feel like a king. It touched me. Very impressive. I had never expected this. Once again, thank you so much everyone! I would also like to wish everyone many safe miles and maybe see you later!

Regards, Willem van Dam ✕

Driver's Day 2012 - Knights of the road (2010 and 2011) and



Willem van Dam impressed by his reception in 's-Heerenberg.



Martin Essink, Trucker of the Year 2011, was taken to 's-Heerenberg in a white limousine.



Torsten Rusch received his Bronze Knight of the Road 2010 certificate from Mark Newman.



Hishem Maksoud shows his Bronze Knight of the Road 2010 certificate.



Mark Newman presents Sakir Yilmaz with his Bronze Knight of the Road 2010 certificate.



Ramon Engelen proudly shows his Bronze Knight of the Road 2011 certificate.



Rudi de Vries is proud of his Bronze Knight of the Road 2011 certificate.



On 12 May 2012, Piet Speet received his Bronze Knight of the Road 2011 certificate from Mark Newman.



Mark Newman presents Maurice van Ree with his Silver Knight of the Road 2010 certificate.



Mark Newman presents Henk Reindsen with his IRU award.



Ruben Zegers proudly shows his Silver Knight of the Road 2011 certificate.



Mark Newman presents Frank Jansen with his Golden Knight of the Road 2010 certificate.



Mark Newman presents Bennie Dekkers with his Golden Knight of the Road 2011 certificate.



Olaf Eenstroom receives his Golden Knight of the Road 2011 certificate from Mark Newman.



Marcel Peppelman proudly shows his Golden Knight of the Road 2011 certificate.



Fred te Wiel proudly shows his Golden Knight of the Road 2011 certificate.



Henk Kamphuis smiles from ear to ear while receiving his IRU award.



Luc Schreur receives his IRU award from Mark Newman.



Nico Sewalt proudly shows the IRU award that he has just received.

IRU 2011 awards



Erik Jan Heykoop has received his IRU award from Mark Newman.



Mark Newman presents Frank Hermanns with his IRU award.



Mark Newman presented Piet Melleé with his Bronze Knight of the Road 2010 certificate.



Marion Kloos, Angelique Remijnse and Marjo Egging also attended the driver's day.



Mark Newman presented Raymond Kock his Bronze Knight of the Road 2011 certificate.



Mark Newman presented Freddie Anneveld with his Bronze Knight of the Road 2011 certificate.



Mark Newman presented Toon Bod with his Silver Knight of the Road 2010 certificate.



Martin Essink and his wife Monique with the Trucker of the Year 2011 award and flowers.



Mark Newman presented Ton Broekhuizen with his Silver Knight of the Road 2011 certificate.



Casper Lukassen is proud of his Golden Knight of the Road 2011 certificate.



Henk Holtland is proud of his Golden Knight of the Road 2011 certificate.



Timo van den Bos receives his IRU award from Mark Newman.



Edwin Vrogten beams while he holds his IRU award.



Mark Ruesink receives his Bronze Knight of the Road 2010 certificate from Mark Newman.



Maurice Ruesink proudly shows his Bronze Knight of the Road 2010 certificate.



Dejan Kastein beams while he holds his Bronze Knight of the Road 2011 certificate.



Mark Newman presents Jo Duis his Bronze Knight of the Road 2011 certificate.



Jeroen Giezen proudly shows his Bronze Knight of the Road 2010 certificate.



All Wim Bosman drivers who received a certificate on the 2012 driver's day.

Drivers 'on the road'

A crazy journey on a road as narrow as a cycle path, experiences at the cross-dock in 's-Heerenberg and a woman who fills her tank topless. Our Wim Bosman drivers live an exciting life...

First trip abroad

(Metz, France)

"As an 18 year old schoolboy I was sent (without navigation!) on my first trip to a foreign country. I headed for Metz with a one kilo-gram package on the passenger seat. Suddenly, the light of the fuel lit up. I was only able to fill the tank at Shell (due to the multi tank card), but there was, of course, no Shell in sight! I filled up at the first Shell I could find and decided to do the same at every subsequent Shell station, even if it was just 10 litres! After driving almost 60 km through the city I finally managed to find the address and deliver the package, just before closing time. On my way back I continued to fill up at every Shell station. Also on the border with luxembourg, I will never forget... I saw two breasts, erm, a woman filling her tank, topless. A trip to remember.."

*Bjorn Theijssen,
Former Driver National Motor Trucks*

'Yes, but you didn't say that...'

"One Saturday, a few drivers had to park the trucks and trailers in front of the cross-dock. The warehouse manager asked us to park three trailers in front of a number of docks. While we were drinking coffee in the canteen, the warehouse manager approached us and asked: "Who parked the three trailers in front of the cross-dock?" My team member stuck his hand up and said: "I did that". The warehouse manager then said: "Why did you not open the doors of the trailers? We cannot load like this!" My team member replied "Yes, but you didn't ask me to do that, you only asked me to park them in front!"

Freddie Anneveld, Driver National Motor Trucks

Gone = gone!

"Approximately 20 – 25 years ago we headed to the UK every day. A group of about 12 of us were waiting for the ferry. We had been there since two in the afternoon and had to wait for the Olau Line ferry for a long time. To give ourselves something to do we decided to contribute money to a collective pot. Two men then went shopping and Hans and Gert Engelen cooked for everyone. After everyone had stuffed themselves we discovered that there was nothing left to eat for Hans and Gert..."

Ton Broekhuizen, Driver International Motor Trucks

First time in Nanto

(Italy)

"On the way to a John Deere site on a mountain in Nanto (Italy) I drove up to a road that was as narrow as a cycle path. I called the customer to ask to drive in front of me because the location was unfindable. It felt like a holiday while I drove past olive trees and vineyards. When I finally arrived at the unloading location I enjoyed the wonderful view! What a wonderful location!"

*Willem van Dam,
Driver International Motor Trucks*

'That car pulls class'

"Once on a Sunday we left with five trucks to a ferry. Bert, a temporary worker, also drove with his truck. Near Arnhem, we heard (over the 27 MC (Mobilephone)) 'that truck of Bert pulls class...' I found it a strange pronunciation. Because Bert's truck was always slower than Bert himself. On the ferry we decided to take a look to what the "class" was supposed to be. But we forgot to do so. In front of the door of the customer we noticed that the trailer of Bert was empty. By itself not a problem. If you forget about crossing, the fuel and the hours of travel. Whoops."

*Willem Pietersen,
Driver International Motor Trucks*

Borrow money

"Borrowing money from each other seems nothing to write about, but... Sometimes drivers do not see each other for weeks, until they meet somewhere suddenly again. 'Do you have the borrowed 100 guilders with you Klaas?' 'Erm, no sorry...'. When we are standing at the bar with a group of drivers the solution came suddenly. 'If you buy beer for this group of drivers, you will not hear me about those 100 guilders'. 'Are you serious?!' 'Yes I am, that is me...'. At the bar Klaas ordered the beers and at the moment that the glasses were on the way to our mouths we hear: 'Klaas when do I receive that 80 guilder of you?' "

*Willem Pietersen,
Driver International Motor Trucks*

Logistics Insight in 's-Heerenberg

Tempo-Team, in collaboration with Reed Business, Logistiek.nl and NDL/HIDC, is organizing a series of company visits to logistics service providers under the name 'Logistics Insight', with a focus on the theme of people and work. A short interview with Anke Caspers, HR Manager, in order to hear how she experienced the day.

Why did Logistics Insight come to visit Wim Bosman 's-Heerenberg?

"In the last two years I had been asked several times whether Wim Bosman would also like to organise this type of company visit. We wanted to!

The big day arrived on 3 April 2012, and with the subject being: 'Developing Leadership', the Management Development Programme of Wim Bosman', the Logistics Insight visit became a fact."



The presentation of Anke Casper to 55 HR and logistics managers.

Who was present and how did the day start?

"Dick Betlem, Liane Philipsen and I gave a presentation to approximately 55 logistics and HR managers on how our company is implementing 'Developing Leadership'. A core element in this was the success of our Management Trainee Programme and the role of HR and the management in it."

How did the visitors gain insight into what Wim Bosman does?

"After a tour at our premises in 's-Heerenberg, this was followed by a panel discussion arranged by Rianne Bisseling, Edwin Heijnen, Vincent Schilp and Randy Bruns (all former management trainees), it gave the visitors the opportunity to present issues for discussion. For example, it was asked how we recruit new team members, how circulation works in practice and how the evaluation works. The panel discussion was moderated by Heres Stad, chief editor of Logistiek Magazine (a Dutch trade journal for Logistics) and management trainee Floris Proost participated on behalf of Wim Bosman. I would once again like to thank everyone for the contribution to this successful Logistics Insight!"; concludes an enthusiastic Anke Caspers ✕

Wim Bosman Belgium signs the TRUCK SAFE charter*

The Truck Safe charter is an initiative of the Vlaamse Stichting Verkeerskunde (Flemish Foundation for Traffic Knowledge) and the Flemish Minister Crevits, responsible for mobility. Its goal is to drastically reduce the number of deaths and injuries caused by accidents involving trucks.

What is the TRUCK SAFE charter?

The TRUCK SAFE charter supports transport companies and truck drivers that strive to increase traffic safety. Those who sign the TRUCK SAFE charter agree to fulfil a minimum of seven action points that they choose independently. For example, drivers can ensure that they are fit and rested behind the wheel, while employers can ensure that trip schedules are feasible and that the vehicle fleet is maintained correctly. We, Wim Bosman Belgium, have signed the TRUCK SAFE charter and will be audited after several months in order to ascertain whether we have fulfilled our agreements.

The goal of the TRUCK SAFE charter

In 2010, trucks were involved in 1744 accidents that caused personal injury in Flanders (BE). There were 63 fatalities and 375 seriously injuries. This means that truck accidents account for 6.1% of all cases of injury, 9.7% of all serious injuries and no less than 14.4% of all traffic deaths in Flanders. The TRUCK SAFE charter is intended to drastically reduce the number of fatalities and injuries caused by accidents involving trucks.

*The charter (BE) is a document with important agreements.

QESH-team Wim Bosman Belgium ✕



New cross-dock facility in Cluj (Romania)

The pressure for distribution optimization is maybe higher than ever. While the diesel price is soaring (at least in Romania), transit times are squeezed by the client's needs and nevertheless the drop sizes are decreasing due to the slippery economic situation.



Romania is not an easy country for transportation, being sliced in two pieces by 2,200 meters high mountains, with all important roads under construction and huge distances between the regions.

Ploiești and Cluj

Considering these conditions, a second point of gravity was more than necessary next to Ploiești. Thus Cluj has been selected as the most efficient location for cross-docking activities, located in the heart of Transilvania, serving the North part of Romania.

500 sqm cross-dock/warehouse and 100 sqm office space

Both international groupage and local distribution volumes will benefit from the Cluj facility, reducing the transport costs and achieving better transit times for this region. The facility offers 500 sqm of cross-docking/warehouse space and 100 sqm of office space. The facility is located in the east part of Cluj, near to the new ring road which allows an easy link towards the most important destinations.

Daniel Tanase
 Director Operations
 Wim Bosman s.r.l. ✕



New Wim Bosman branch in Moscow

We are very proud of the opening of the new Wim Bosman branch in Moscow. This location is an addition to the current presence in St. Petersburg (Russia). This branch gives us the opportunity to offer our clients all kind of services in the area of domestic distribution, International forwarding and warehousing services within, to and from Russia.

The new branch in Moscow provides a permanent working place for the local sales team, which will take care of the clients in the surrounding region of Moscow. However the office space will not only be used by the sales department, but also by the business development department and by the local customer service ✕



Maria Andreeva, Branch Manager Moscow

twitter 
 Tweets about us

@maartmeester

Telepathic service of @Wim_Bosman: the moment I want to call them the desired info arrives precisely per mail. #TACAP2012 #DSM

@RealMeert

I just remember that today it is exactly five years ago, that I am hired at @Wim_Bosman... The 1st of March already 5 years in service.

@Frontisbv

From internal cartoon to external campaign. For @Wim_Bosman we created the effective cartoon "Wibo" ✕

Lean!

In the previous WIM! we informed you about the Lean improvement scheme. We have started training 15 enthusiastic Lean Ambassadors (LAs) at the Forwarding department and the Cross-dock, but we can now report that SystemPlus and CEE are also joining the Lean adventure with complete conviction. This scheme does not concern major change projects, but (small) improvements that make working more efficient.

Lean Ambassadors

The training followed by the 17 team members of various departments was concluded with the presentation of a certificate on Thursday 10 May 2012. The training agency VOAA was more than enthusiastic about the cooperation within the group and the ease with which everyone adopted the Lean concept. These LAs (Lean Ambassadors) will supervise and facilitate improvement schemes. They possess the knowledge to be able to guide ideas from the department in the right direction, which will benefit all of us, because working according to the Lean method increases the efficiency of processes by making better use of the strengths of people and processes.

Lean Mini Event

In order to ensure that every team member possesses the same basic knowledge and is aware of the most important "ins & outs" in relation to Lean, the LAs organised the 'Lean Mini Event'. During this event they showed team members what may constitute wastage at work. There was also more in-depth discussion of an important Lean tool - **Kaizen 5S**, which enables you to eliminate waste in the department and to optimize the process in five steps. The steps are as follows:

1. **Selecting and organizing** (identify necessary/unnecessary objects);
2. **Sorting and ranking** (give objects the correct location on the basis of frequency of use);

3. **Cleaning** (ensure that you have a clean start – filth may indicate that something is going wrong somewhere);
4. **Structuring** (create standards, so that everyone knows what to do and in what way);
5. **Maintenance** (ensure that standards are met).

The standards that you all make together on how to work are important. After all, if there is no standard, you cannot improve!

What next ...?

The next step for improvement depends on you, the team members! So do you have an idea? Report it to your/a LA! Would you like to check who the LAs are at CEE, SystemPlus, Cross-dock and Forwarding? Read the Lean bulletins on the Intranet (http://intranet/pages/NL/Lean/WB/Lean_bulletins).
To be continued ...

Francisca Aaldering & Chanine Loef ✕



All the Lean Ambassadors in a row, starting above from left to right: Ton Polman (Trainer VOAA), Erol Kilicdere, Michael Gersjes, Robin Boeijink, Anton Frauenfelder, Sara Schildkamp, Eugene Valentijn (Trainer VOAA), Recep Tatoglu, Danny Piepers, Irene Visser, Karin Timmerman, Chanine Loef, Liedewij Kieboom, Francisca Aaldering, Salih Bal, Leroy Elderman, Erwin Willemsen and Jeroen de Lange.

Lets introduce... Wim Bosman Poland

It takes years to build a positive image of a company. The main factors which can make or break a company are trust and reliability. What we understand by trust and reliability, is the ability to fulfil the promises we made to our clients and team members.

Highly appreciated by customers

Openness is another ingredient of success highly appreciated by the customers. They express their appreciation by engaging a long-lasting cooperation with us. We are flexible and

we easily adapt to all of our customers' and partners' needs and requests. Such attitude also allows us to quickly spot opportunities and respond to the dangers and prepare our team and processes for the new tasks ahead.

Growth and opportunities on the Polish market

We always seek out opportunities for further development at the same time allowing us to mark our ever-growing presence in the Polish market.



Lilianna Śmiech, Management Assistant Wim Bosman Poland.

We hope that close cooperation with Wim Bosman's operation team, as well as the implementation of the full version of the operating system, will allow us to fully capitalize on the market opportunities, and form an effective and efficient link in our customers' supply chain.

Wim Bosman Poland ✕

Let's introduce... Ryszard Puchalski

Recently I was appointed the position of the Chief of Operations in the Wim Bosman Polska team. First weeks, first experiences, collective planning of endeavors. I have to say that it is truly a privilege to work with such a competent, devoted, open-minded, and last but not least, outgoing group of people.

Otrębusy

Together with my wife Agata, who is a journalist, and my daughter Monika I live in a small town called Otrębusy located about 20 km outside Warsaw and only five minutes away from the company's office in Pruszków. I have been involved in the Transport & Logistics sector for 20 years. Before I joined Wim Bosman, I have worked in a number of national and international companies, such as C. Hartwig Gdynia, ACS Cargo, American Airlines Polska and for the last few years, at Rohlig Polska.

of LTL transports and regional distribution.

New operations department in Katowice

In the past few days we have made a very important step to achieve our goal, thanks to which we have entered the second biggest region in Poland in terms of population and potential. Since the 15th of May, we have a new

operations department in Katowice, Silesia. It is a strategic location in the heart of a developing market with good connections to the Czech Republic, Slovakia and Ukraine is, in our opinion, a very good investment which we will be developing in collaboration with our team members from the Katowice branch.

Ryszard Puchalski, Chief of Operations Wim Bosman Poland ✕

Further Development for Wim Bosman Poland

Poland is open for investments of international companies with an ideal location for transit, logistics and (re)distribution. The export of the countries, as well as the involvement in the international trade with other EU countries and the countries in our region is rapidly increasing. For the team of Wim Bosman this potential is an opportunity for further development of the FTL haulage and also, with the help of our partners, for the introduction and development



Fl.t.r: Agnieszka Raunmiagi (Transport Manager), Anton Kozak (International Forwarder) and Radosław Wróblewski (International Forwarder).

Lets introduce...

Dariusz Szczerbiński and Aleksandra Koziół

I am Dariusz, the manager of the new branch in Katowice. Aleksandra assists me in building relations with our customers and business partners.



F.l.t.r.: Beata Krawczyk (Managing Director), Renata Korytkowska (Accountancy Manager) and Anton Kozak (International Forwarder).

Soon we will be joined by three forwarding specialists. Dariusz's experience (Delta Trans, Toensmeier Group, Ryftrans), as well as the knowledge of the local exporters' market, is a solid foundation for building long-lasting relations with clients from that region.

Strong, long-lasting relations

We plan our further development and future ventures based on the assessment of achieved results and the readiness for the implementation of the golden rules of Transport & Logistics – good products, good services and good relations with our clients. Actually, there is one more important factor- relations

with subcontractors and partners. Developing strong, long-lasting relations is of crucial importance, especially now, in the challenging business environment and fast changing level of supply and demand.

24/7

One of the new challenges we face, is the transport and forwarding support for companies from the extractive sector, dealing with extraction of shale gas in Poland and in Europe. Along with the research came the increase in demand for transport services that are flexible and easily adaptable to the requirements and nature of a given task. High quality of work, responsiveness and haulage safety

are of vital importance here. To meet the needs and requirements of our clients, we have created a customer support team which is available 24/7. We are working on this project together with Wim Bosman Romania.

New project requires us to expand the spectrum of our services

"We are focusing on clients who expect a professional approach. We are striving to offer them complete and comprehensive solutions. Each new quote is a new and exciting challenge for us," says Agnieszka Raunmiagi, project coordinator. Currently, we are developing special services, such as: road transport of air cargo, express cargo haulage and the transport of oversized cargo. We have expanded our own fleet by adding vehicles of our registered subcontractors. Additionally, in May we have added the transport of radioactive substances and materials (ADR class 7) to our services portfolio. This will allow us to fully adhere to the standards required for providing services for this interesting new market niche.

It is my dream to turn Wim Bosman Poland into a company that delivers goods from and to Poland always on time, safely and with complete information regarding the condition and location of the cargo.



F.l.t.r.: Katarzyna Olszeweska (Dispatcher), Andrej Ulici (Transport Assistant) and Palina Ciupa (Transport Assistant).

Dariusz Szczerbiński ✕

Training Wim Bosman Poland

“Wim Bosman Poland focuses on continuous growth. It is our goal to meet the needs and requirements of all of our clients. We always strive to be up-to-date with new solutions in the market, and at the same time we are trying to keep our offer as competitive as possible. Each day we are setting the bar higher for our team members and partners to make sure that the provided services are of the highest quality possible”, says Agnieszka Jaworska, HR specialist.

Quality and client requirements

It is mandatory for all our team members to pass the required training within the scope of work and health and safety at work regulations, as well as rules and regulations regarding quality and client requirements. Each driver receives the Driver’s Manual, which includes an in-depth description of the rules and standards adopted and implemented by the company, as well as instruction regarding proper fulfilment of the driver’s duties. Additionally, depending on the requirements of the client, the drivers and office team members are trained with regard to security in order to assure the safety of both, the driver and the cargo. “Quality and safety are top priority for us”, interjects Bożena Kałuska, Quality Manager, ISO and Work Health

and Safety specialist. “Apart from providing the necessary knowledge for proper duty performance, we care for health and well-being of our team members by offering each of our drivers an additional health insurance, which covers instances falling ill abroad while at work. We co-finance swimming pool passes and summer camps for the children of our team members”

Not afraid of challenges!

We are also giving our drivers the opportunity to improve their language and communication skills. With the help of specially designed booklets and CDs, they can learn English or German. We are not afraid of challenges. Recently we have conducted training sessions focused solely on the transport of radioactive



Renata Korytkowska, Account Manager (left) and Agnieszka Jaworska, HR & Payroll Specialist (right).

cargo. Feedback is the crucial factor necessary for our growth. That is why, we will be more than happy to accept any and all opinions, suggestions and remarks as this enables us to provide you with the best possible service. Please, feel free to contact us at: wimbosman@wimbosman.pl

*Agnieszka Jaworska
HR & Payroll Specialist ✕*

Presentation of safety advisor certificates

Safety is a high priority in the Wim Bosman organization. We strive to collectively guarantee safety in many ways. Safety advisors have been working at Wim Bosman for a long time.

Intensive independent studying

In February, an Inhouse safety advisor training was held for a number of our team members. Auke Oosten (who has

several functions, including technical specialist on dangerous substances at the Dutch National Police Services) provided the training through ITO



Erwin Wanders, Erwin Arendsen, Linda Korteweg, Gert Essink, Chow-Ling Chong, Roy Verploegen, Mohammed Osman and Ron Enzerink.

Opleidingen, a Dutch organization that provides trainings. The participants were taken through the difficult material, with the help of a great deal of intensive independent studying, in five days.

Blood, sweat and tears

The hard work was rewarded – we have appointed eight team members as safety advisors. With our group of enthusiastic team members we exceeded the national 50% pass rate for the safety advisor training by a very significant margin!

Proud of our team

The appointment of these eight new safety advisors means that there are currently 19 safety advisors active at the Dutch branches of Wim Bosman. We would like to take this opportunity to thank the participants for their hard work and, of course, heartily congratulate them on achieving this wonderful result!

Marloes Wiendels, HR Officer ✕

Investments in a sustainable fleet

Euro VI

We are continuously searching for improvements and possibilities to make our business operations more sustainable. For this purpose, we recently ordered the first two Mercedes Benz



Natural Gas truck of test 2010.

Actros Euro VI vehicles. These trucks will be operational in linehaul traffics and meet the latest EU Emission Standards: Euro VI, which means that the emissions of air pollutants are even less than with the Euro V trucks.

LNG trucks

In the context of the project "Truck of the Future", in which we collaborate with four logistics service providers from the 's-Heerenberg region, three Mercedes Econic LNG Trucks were ordered. These trucks will be fuelled by 100% LNG (Liquefied Natural Gas). Since liquefied gas is far less

voluminous than CNG (Compressed Natural Gas), LNG trucks have a much greater range (a truck can take more fuel). A LNG vehicle can drive up to 1.000 kilometres without refuelling. For refuelling, a fuelling station will be constructed in Duiven (NL), which is located on the route for Wim Bosman vehicles heading from and to 's-Heerenberg. For the long term, the idea is that LNG will be produced out of biogas, which would mean that our trucks will operate 100% CO₂-neutral. The appearance of the Mercedes Econic is similar to the natural gas truck that was tested in 2010 ✕

Charging points for electric vehicles

Since May 2012 we have two electric charging points in 's-Heerenberg, each with the opportunity to charge two cars at the same time. Both, team members and visitors, can make use of the charging points. With the commissioning of electric charging points Wim Bosman intends to stimulate driving (partly) electric vehicles.

Sustainable business cars

Wilfrank Knuiman, Manager Buildings, started driving the Opel Ampera-car of the year 2012- as business car. The Opel Ampera drives, without having to recharge the battery, approximately 80

kilometres. Also at longer distances the Opel Ampera continues to drive electric, since the electric motor is powered by a range-extender (= motor generator), which increases the action radius up to approximately 500 kilometres.



This means that, even when using the range-extender, the Opel Ampera is electrically powered, so it is still driving efficiently. Would you like to recharge your electric car, please report at the reception, Industriestraat 10 ✕

Lean and Green developments

Wim Bosman Belgium starts with Lean and Green

On the 7th of June 2012, fifteen Flemish companies, both logistics service providers and shippers, started with Lean and Green, a new project of the Flanders Institute for Logistics. This first group of fifteen frontrunners, including Wim Bosman Belgium, have to write an action plan. In this plan they need to describe which measures need to be taken to achieve the target of 20% CO₂-reduction.

The action plan will be evaluated on feasibility by a neutral party. When the assessment shows that the proposed measures and actions are sufficient, Wim Bosman Belgium will receive the Lean and Green Award.

Lean and Green Star nomination for Wim Bosman in the Netherlands

Wim Bosman in the Netherlands is one of the nine companies that is nominated for a Lean and Green Star. This Lean and Green Star programme is the next step, intended to offer companies new challenges in the sustainability of their logistics business operations.

In addition, companies are given the opportunity to further distinguish themselves within the Lean and Green programme. The Lean and Green Star programme rewards ambition, transparency and the achievement of results. For the Lean and Green Star, only companies that achieved the objective of 20% CO₂-reduction, are qualified. The presentation of the first Lean and Green Star takes place on the 27th of June 2012.

Leonie van Driel
Sustainability Manager ✕



Jubilees

Friday 23 March 2012

There was a full agenda, so an early start was made. From quarter to four, everyone celebrating an anniversary was put in the spotlight by his/her branch manager, who gave a personal speech. After Irene Visser had also addressed them on behalf of the

Working Council it was time to present the gifts and flowers. Just after five, the official section was completed and the bar and cold and hot buffets were opened. Everyone then enjoyed a long and pleasant evening with drinks and snacks.

In short, a successful celebration of which we look back with pleasure.

The photos show Mario Schoofs presenting gifts and flowers to the jubilees ✕



Bas Besselink.



Jan Kniest and partner Anja.



Koen Schreur and partner Jacquellen.



Peggy Reinders with partner Mike and son Mitchel.



Piet Melleé and partner Henny.



Ronald Putman.



Teun Doornenbal and partner Toos.



Tonny Smeenk and partner Lidy.



Toon Elting and partner Wilma.

New team members

Mainfreight B.V.

Rodney Fister

Freight Forwarder Assistant
10-04-2012

Bert Hoepel

Freight Forwarder Assistant
27-02-2012

Alex Doornheim

Team member
11-04-2012

Ronald den Held

Teamleader
30-05-2012

Wim Bosman

Logistic Services B.V.

Iulian Pavel

Management Trainee
14-05-2012

Martin Wierzbicki

Management Trainee
03-05-2012

Wim Bosman

Poland Sp. z o. o.

Zdzisław Synowicz

Driver
26-02-2012

Krzysztof Dzieniszewski

Driver
29-02-2012

Adam Fydryk

Driver
20-04-2012

Grzegorz Justyński

Driver
20-04-2012

Grzegorz Dąbrowski

Driver
04-04-2012

Mariusz Szreiber

Driver
24-04-2012

Grzegorz Szotowicz

Driver
10-04-2012

Katarzyna Mirgos

Assistant to the accounting department
20-02-2012

Radosław Wróblewski

Forwarder
27-02-2012

Dariusz Szczerbiński

Branch manager-Katowice
15-05-2012

Aleksandra Koziol

Sales specialist-Katowice
28-05-2012

Ryszard Puchalski

Operational manager
01-04-2012

Wim Bosman Expeditie B.V.

Nathaniel Nguyen

Freight Account Manager
01-05-2012

Wim Bosman Expeditie N.V.

Khalifa Salek

Orderpicker
01-03-2012

Liesbeth Reyskens

Management Trainee
01-03-2012

Christophe De Backer

Heftruck
16-04-2012

Robby Nagy

Heftruck
16-04-2012

Kristof Vandeweyer

Administrator
16-04-2012

Steve Deboysere

Administrator
01-05-2012

European Freight Services

B.V.B.A.

Koen Bogaerts

Driver – European Freight Service
B.V.B.A.
02-04-2012

Wim Bosman

Logistic Services N.V.

Veerle Ramon

Administrator
01-03-2012

Dries Anthonissen

Management Trainee
01-05-2012

Akash Varma

Management Trainee
07-05-2012

Bart Verschelde

Heftruck
07-05-2012

Didier Martinat

Heftruck
07-05-2012

Mainfreight N.V.

Sven Duchene

Operationeel bediende
16-01-2012

Laura Zenebergh

Operationeel bediende
16-02-2012

SystemPlus

Logistic Services N.V.

Frederik Gielis

Key Account Manager
01-03-2012

Wim Lauwers

Planner
16-01-2012 ✕

Personalia

New borns

- **Amelia**, daughter of Damian (Forklift driver Wim Bosman Logistic Services N.V.) & Sabrina Plata, 27th of March 2012
- **Eloise**, daughter of Griet Cloet (Business Development Manager Road Wim Bosman Expeditie N.V.) & Stefan Vanhee, 30th of March 2012
- **Jonas en Sander**, sons of Debby Missfeldt (Customer Service SystemPlus Logistic Services N.V.) & Peter Bruggen, 31st of March 2012
- **Jack**, son of Kevin Dieltjens (Branch Manager Sea, Wommelgem (BE)) & Veerle Pelkmans, 31st of March 2012
- **Caitlyn**, daughter of Chow Ling Chong (Administrator Wim Bosman Logistic Services B.V.) & Kwok Long, 1st of May 2012
- **Mas**, son of Mike Freriks (Teamleader Debtors Administration Wim Bosman Expeditie B.V.) & Renate, 11th of May 2012
- **Griffin Odin**, son of Rutger van Toor (Driver Wim Bosman Transport B.V.) & Louise, 11th of May 2012
- **Joep**, son of Ronnie Sessink (Freight Forwarder Wim Bosman C.E.E. B.V.) & Ingrid, 15th of May 2012
- **Artyom**, son of Denis Scherbakov (Business Development Manager Wim Bosman RUS) & Anna Scherbakov, 26th of May 2012
- **Andrey**, son of Rodion (Head of Operations Department Wim Bosman RUS) & Alexandra Sukhorukova, 14th of June 2012

Marriages

- **Dirk Ragaert** & Micheline Tamsin, Administrator, Ostend (BE), 2nd of March 2012

Jubilees

10 years – Belgium

- **Pascal Vancoetsem**, Driver, Oostend, 17th of June 2012
- **Philippe Hellebuyck**, Regional Sales, Oostend, 12th of August 2012
- **Alex Corbisier**, Responsible for the garage, Oostend, 26th of August 2012

12,5 years – the Netherlands

- **Diny Bosch**, Team member Canteen, 's-Heerenberg, 1st of July 2012
- **John Hegeman**, Team member Logistic Services, 's-Heerenberg, 1st of July 2012
- **Hans Hageman**, Team member Crossdock, 's-Heerenberg, 1st of July 2012
- **Leonie van Driel**, Manager Sustainability, 's-Heerenberg, 1st of July 2012
- **Marc Wijnsema**, Administrator, 's-Heerenberg, 1st of July 2012
- **Wilma Wesselink**, Administrator Creditor Payment, 's-Heerenberg, 26th of July 2012
- **Arjen Heyboer**, Team member Logistic Services, 's-Heerenberg, 1st of September 2012
- **Geert Colenbrander**, Team member, 's-Heerenberg, 20th of September 2012
- **Richard Huisman**, Administrator, 's-Heerenberg, 27th of September 2012

12,5 years – Belgium

- **Viviane Megens**, Hr Support/Management Assistant, Wommelgem, 6th of September 2012
- **Cindy Baeselen**, Team member, Wommelgem, 13th of September 2012

15 years – Belgium

- **Barbara Bartorelli**, Receptionist, Ostend, 1st of July 2012
- **Mario Carette**, Customer Service Manager, Ostend, 1st of August 2012

25 years – the Netherlands

- **Ina Beekhuizen**, Administration Central Sales, 's-Heerenberg, 3rd of August 2012
- **Derk Geersing**, Team member Crossdock, 's-Heerenberg, 13th of July 2012
- **Arthur Hoogsteder**, ICT Engineer, 's-Heerenberg, 7th of September 2012

25 years – Belgium

- **Rudy Vandewalle**, Head bookkeeper, Ostend, 8th of April 2012

In Memoriam

Jo te Winkel, team member at Wim Bosman Logistic Services B.V. from 09.07.1987 to 28.02.2011, passed away on 12 May 2012.



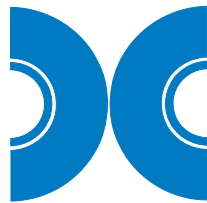
“It will be fine/it all turns out alright”. This sentence characterized Jo during his career at Wim Bosman and this sentence certainly characterized him in dealing with his illness. Jo worked almost 24 years at Wim Bosman. Unfortunately, due to his illness, he had to say goodbye to our company too soon. Jo was a man with a real ‘Wim Bosman’ heart, he didn’t go home until the work was finished and he never complained. Always friendly, open and respectful to new team members and trainees.

It was admirable to see how Jo, despite of every set back he had to cope with, stayed optimistic and continued to look at life positively. We can only have great respect for that. Dear Jo, thank you for everything, “It was good”

We wish Annie and the kids strength at this time.



Wibo watches his following distance



WIM BOSMAN
MAKING YOUR LOGISTICS WORK