## PRELIMINARY HALF YEAR REPORT ANNOUNCEMENT

| Mainfreight Limited |  |
| :---: | :---: |
|  | (Name of Listed Issuer) |
| For Full Year Ended | 31 March 2008 |
|  | (referred to in this report as the "current full year") |

Preliminary full year report on consolidated results (including the results for the previous corresponding
full year) in accordance with Listing Rule 10.4.2.
This report has been prepared in a manner which complies with generally accepted accounting practice and gives a true
and fair view of the matters to which the report relates [see Note $[\mathrm{X}]$ attached] and is based on unaudited
financial statements. If the report is based on audited financial statements, any qualification made by the auditor is
is to be attached.
The Listed Issuer has a formally constituted Audit Committee of the Board of Directors.
[PLEASE REFER TO ATTACHED NOTES WHEN COMPLETING THIS FORM]

|  | Current Full Year \$NZ'000 |  |  | Continuing Operations *Up/Down \% | Total <br> Restated <br> NZIFRS <br> *Up/Down \% | Previous Corresponding Full Year \$NZ'000 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 CONSOLIDATED STATEMENT OF FINANCIAL PERFORMANCE | Discontinued Operations | Continuing Operations | Total <br> Under <br> NZIFRS |  |  | Discontinued Operations | Continuing Operations | Total Restated NZIFRS |
| 1.1 OPERATING REVENUE |  |  |  |  |  |  |  |  |
| (a) Trading Revenue | 32,447 | 910,159 | 942,606 | 20.1\% | (2.6\%) | 209,943 | 757,855 | 967,798 |
| (b) Other Revenue | - | 1,560 | 1,560 | 344.4\% | 291.0\% | 48 | 351 | 399 |
| (c) Total Operating Revenue | 32,447 | 911,719 | 944,166 | 20.2\% | (2.5\%) | 209,991 | 758,206 | 968,197 |
| 1.2 OPERATING *SURPLUS (DEFICIT) BEFORE TAXATION | 645 | 60,407 | 61,052 | 19.5\% | 0.3\% | 10,340 | 50,556 | 60,896 |
| (a) Less taxation on operating result | (266) | $(19,596)$ | $(19,862)$ | 29.3\% | 10.8\% | $(2,766)$ | $(15,154)$ | $(17,920)$ |
| 1.3 OPERATING *SURPLUS (DEFICIT) AFTER TAX | 379 | 40,811 | 41,190 | 15.3\% | (4.2\%) | 7,574 | 35,402 | 42,976 |
| (a) Extraordinary Items after Tax [detail in Item 3] | 60,537 | - | 60,537 | (100.0\%) | 218.3\% | 18,677 | 342 | 19,019 |
| (b) Unrealised net change in value of investment properties | - | - | - |  |  | - | - | - |
| 1.4 NET *SURPLUS (DEFICIT) FOR THE PERIOD | 60,916 | 40,811 | 101,727 | 14.2\% | 64.1\% | 26,251 | 35,744 | 61,995 |
| (a) Net *Surplus (Deficit) attributable to minority interests | (105) | - | (105) |  | (92.5\%) | $(1,395)$ | - | $(1,395)$ |
| 1.5 NET SURPLUS (DEFICIT) ATTRIBUTABLE TO MEMBERS | 60,811 | 40,811 | 101,622 | 14.2\% | 67.7\% | 24,856 | 35,744 | 60,600 |

5 NET SURPLUS (DEFICIT) ATTRIBUTABLE TO MEMBERS OF THE LISTED ISSUER

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|  | *Consolidated Statement of Financial Performance |  |
| :---: | :---: | :---: |
| 2.0 DETAILS OF SPECIFIC RECEIPTS/OUTLAYS, REVENUES/ EXPENSES FOR FULL YEAR |  | Previous corresponding full year \$NZ'000 |
| 2.1 INCLUDED IN CONSOLIDATED STATEMENT OF FINANCIAL PERFORMANCE |  |  |
| (a) Interest revenue included in Item 1.1(b) | 1,560 | 351 |
| (b) \# Unusual items for separate disclosure (gain/loss) (detail - Item 3) | nil | nil |
| (c) Equity earnings (gain/loss) (detail - Item 16) | 434 | 1,147 |
| (d) Interest expense included in Item 1.2 (include all forms of interest, etc) | 4,728 | 5,494 |
| (e) Leasing and renting expenses | 22,430 | 21,558 |
| (f) Depreciation | 7,392 | 6,045 |
| (g) Non-cash Share Based Payment Expense | 585 | 477 |
| (h) Amortisation of goodwill |  |  |
| (i) Amortisation of other intangible assets | 3,216 | 2,871 |
| (j) Impairment of goodwill |  |  |
| (k) Impairment of other intangible assets |  |  |

2.2 SUPPLEMENTARY ITEMS
(a) \# Interest costs excluded from Item 2.1(d) and capitalised
(b) \# Outlays (other than those arising from the acquisition of an existing business) capitalised in intangibles
(c) Unrecognised differences between the carrying value and market value of publicly traded investments
Consolidated Statement of

Financial Performance $|$\begin{tabular}{|c|r|}

\hline | Current |
| :---: |
| full year |
| \$NZ'000 | \& | Previous |
| :---: |
| corresponding |
| full year |
| \$NZ'000 | <br>

\hline 516 \& 812 <br>
\hline \& <br>
\hline \& <br>
\hline \& <br>
\hline \& <br>
\hline
\end{tabular}

n only there their inclusion as revenue
or exclusion from expenses has had a material effect on reported *surplus (deficit)


Discontinued operations are Lep International (NZ) Ltd, Lep International Pty Ltd, Pan Orient Shipping Services Pty Ltd,
Kurada No. 8 Ltd and our associate company assets of Rakino Ltd and Mogal International Ltd.
(Disclose Operating Revenue and Operating Surplus)

TOTAL DISCONTINUED ACTIVITIES
Material Unusual (including Non Recurring) Items (included in 1.2)

Description

TOTAL MATERIAL NON RECURRING ITEMS
Extraordinary Items (Ref. Item 1.3(a)
Description
Gain on Sale of Lep \& Pan Orient and Pan Orient Debtor Costs Rakino Group Ltd Divestment Gain on Sale Mogal International Ltd Associate Divestment Loss on Sale Australian Workcover Refund Prior Year

Acquisition Search \& Setup Costs Restructure Cost Mainfreight International Tax on Above

TOTAL EXTRAORDINARY ITEMS

| 32,447 | 275 | 209,991 | 6,179 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |
| 32,447 | 275 | 209,991 | 6,179 |
|  |  |  |  |
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|  |  |  |  |
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|  |  |  |  |
|  |  |  |  |
|  | 61,734 |  |  |
|  | 160 |  | 16,971 |
|  |  |  | (25) |
|  |  |  | 1,292 |
|  |  |  | (621) |
|  |  |  | ( 198) |
|  | $(1,357)$ |  | 1,600 |
|  |  |  |  |
|  | 60,537 |  | 19,019 |
|  |  |  |  |


|  |  | Statement of Movements In Equity |  |
| :---: | :---: | :---: | :---: |
| 4.0 | STATEMENT OF MOVEMENTS IN EQUITY | Current full year \$NZ'000 | Previous <br> corresponding <br> full year <br> $\$ N Z^{\prime} 000$ |
| 4.1 | *NET SURPLUS (DEFICIT) ATTRIBUTABLE TO MEMBERS OF LISTED ISS | 101,622 | 60,600 |
|  | (a) *Net Surplus (Deficit) attributable to minority interest | 105 | 1,395 |
| 4.2 | OTHER RECOGNISED REVENUE AND EXPENSES |  |  |
|  | (a) *Increases (decreases) in revaluation reserves | 5,110 | 6,230 |
|  | (b) Current Translation Differences | $(1,986)$ | $(2,903)$ |
|  | (c) Minority interest in other recognised revenue and expenses | 63 | (112) |
| 4.3 | TOTAL RECOGNISED REVENUES AND EXPENSES | 104,914 | 65,210 |
| 4.4 | OTHER MOVEMENTS |  |  |
|  | (a) Contributions by Owners \& Share Xceme Costs |  | 653 |
|  | (b) Distributions to Owners | $(15,901)$ | $(41,262)$ |
|  | (c) Other Minority Interest on acquisitions | $(4,984)$ |  |
|  | (d) Team Member Share Sceme Costs | 585 | 477 |
| 4.5 | EQUITY AT BEGINNING OF YEAR | 165,579 | 140,501 |
| 4.6 | EQUITY AT END OF FULL YEAR | 250,193 | 165,579 |





14 NON-CASH FINANCING AND INVESTING ACTIVITIES
Provide details of financing and investing transactions which have had a material effect on group assets and and liabilities but did not involve cash flows:
$\qquad$
$\qquad$

| 15 RECONCILIATION OF CASH |  | Previous |
| :---: | :---: | :---: |
| For the purposes of the above Statement of cash flows, cash includes: cash at bank and bank overdraft | Current full year NZ\$'000 | Corresponding full year NZ\$'000 |
| Cash at the end of the full year as shown in the statement of cash flows is reconciled to the related items in the financial statements as follows: |  |  |
| Cash on hand and at bank | 26,708 | 19,543 |
| Deposits at call |  |  |
| Bank overdraft | $(5,200)$ |  |
| Other (provide details eg Term Deposits |  |  |
| Total = Cash at End of Full Year (Item 13(c) above) | 21,508 | 19,543 |

16 EQUITY ACCOUNTED INVESTMENTS IN ASSOCIATES
Information attributable to the reporting group's share of investments in associates and other material interests is to be disclosed by way of separate note below (refer FRS-38 Accounting for Investments in Associates).
16.1 GROUP SHARE OF RESULTS OF ASSOCIATES

| Equity Earnings |  |
| :---: | :---: |
| Current <br> full year <br> SNZ'000 | Previous <br> corresponding <br> full year <br> \$NZ'000 |
| 535 | 2,021 |
| $(101)$ | $(368)$ |
| 434 | 1,653 |
|  |  |
| 434 | 1,653 |

16.2 MATERIAL INTERESTS IN CORPORATIONS NOT BEING SUBSIDIARIES
(a) The group has a material (from group's viewpoint) interest in the following corporations:

(b) Investments in Associates

Carrying value of investments in associates beginning of year

- Transfer of associate company to subsidiary company during yea
- Disposal of Owens Group Ltd associates.
- Transfer to Goodwill on acquistion of remaining shareholding of Assoc
- Transfer to Investments from Associates

Share of changes in associates' post acquisition surpluses/and reserves:

- Retained surplus
- Reserves

Net goodwill amortisation and impairment adjustments in the period
Adjustment for Exchange Rate Movement
Less Dividends received in the period

Equity carrying value of investments at the end of full year
Amount of goodwill included in carrying value at end of that full yea

| Current <br> full year <br> \$NZ'000 | Previous <br> Corresponding <br> full year <br> \$NZ'000 |
| :---: | :---: |
| 2,046 | 7,554 |
| $(1,645)$ <br> $(11)$ | $(6,239)$ |
| 434 | 1,653 |
| (824) | $(922)$ <br> nil |
| nil | 2,046 |



## 18 COMMENTS BY DIRECTORS

If no report in any section, state NIL. If insufficient space below, provide details in the form of notes to be attached
to this report.
(a) Material factors affecting the revenues and expenses of the group for the current full year see attached commentary
(b) Significant trends or events since end of current full year see attached commentary
(c) Changes in accounting policies since last Annual Report and/or last Half Yearly to be disclosed International Financial Reporting Standards have been adopted. Prior years information has been restated accordingly.
(d) Critical Accounting Policies - Management believes the following to be critical accounting policies. That is they are both important to the portrayal of the Issuer's financial condition and results, as they require management to make judgments and estimates about matters that they are inherently uncertain nil
(e) Management's discussion and analysis of financial condition, result and/or operations (optional) - this section should contain forward looking statements that should outline where these involve risk and uncertainty see attached commentary
(f) Other comments
see attached commentary

## 19 DIVIDEND

(a) Dividend Yield as at balance date (\%) (Annual dividend per share divided by price per share 4.52\%
(b) Tax Adjusted Dividend Yield as at balance date (\%) (Annual net dividend per share divided by price per share) 3.03\%

20 ANNUAL MEETING (if full year report)
(a) To be held at


| (b) Date | 31-Jul-08 |
| :--- | :--- |
| (c) Approximate date of availability of Annual Report |  |

If this full year report was approved by resolution of the Board of Directors, please indicate date of meeting:
29-May-08 30-May-08
(signed by) Authorised Officer of Listed Issuer
(date)
*Delete as required

