

**Group Statement of Financial Position as at 31 December 2007 (\$000)**

	<u>31 December 2007</u>			<u>31 December 2006</u>			<u>31 March 2007</u>			<u>1 April 2006</u>		
	Stated NZIFRS	Effect of Previous Transition NZGAAP To NZIFRS	Restated NZIFRS	Effect of Previous Transition NZGAAP To NZIFRS	Restated NZIFRS	Effect of Previous Transition NZGAAP To NZIFRS	Restated NZIFRS	Effect of Previous Transition NZGAAP To NZIFRS	Restated NZIFRS			
<b>Shareholders' Equity</b>												
Share Capital	56,696	55,828	357	56,185	55,828	477	56,305	55,175	-	55,175		
Accumulated Surplus	144,308	51,558	4,916	56,474	63,851	6,106	69,957	48,770	1,131	49,901		
Revaluation Reserve	38,107	32,267		32,267	38,497		38,497	32,267		32,267		
Foreign Currency Translation Reserve	(3,908)	920	(45)	875	(2,858)	(45)	(2,903)	45	(45)	-		
Shareholders' Equity	235,203	140,573	5,228	145,801	155,318	6,538	161,856	136,257	1,086	137,343		
Minority Interest	-	5,008		5,008	5,266		5,266	4,701		4,701		
<b>TOTAL EQUITY</b>	<b>235,203</b>	<b>145,581</b>	<b>5,228</b>	<b>150,809</b>	<b>160,584</b>	<b>6,538</b>	<b>167,122</b>	<b>140,958</b>	<b>1,086</b>	<b>142,044</b>		
<b>Non-current Liabilities</b>												
Bank Term Loan	70,208	91,312		91,312	84,457		84,457	72,311		72,311		
Intercompany Advances	-	-		-	-		-	-		-		
Employee Entitlements	735	885		885	720		720	909		909		
Deferred Tax Liability	-	-		-	-		-	-		-		
Finance Lease Liability	28	70		70	42		42	93		93		
	70,971	92,267	-	92,267	85,219	-	85,219	73,313	-	73,313		
<b>Current Liabilities</b>												
Bank Overdraft	-	1,573		1,573	-		-	-		-		
Intercompany Creditors	-	-		-	-		-	-		-		
Intercompany Advances	-	-		-	-		-	-		-		
Directors Loan	-	-		-	2,413		2,413	-		-		
Trade Creditors & Accruals	113,826	94,176		94,176	80,933		80,933	81,491		81,491		
Employee Entitlements	16,999	17,476		17,476	18,879		18,879	16,010		16,010		
Provision for Taxation	1,103	3,863		3,863	6,194		6,194	5,044		5,044		
Finance Lease Liability	26	40		40	30		30	53		53		
	131,954	117,128	-	117,128	108,449	-	108,449	102,598	-	102,598		
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 438,128</b>	<b>\$ 354,976</b>	<b>\$ 5,228</b>	<b>\$ 360,204</b>	<b>\$ 354,252</b>	<b>\$ 6,538</b>	<b>\$ 360,790</b>	<b>\$ 316,869</b>	<b>\$ 1,086</b>	<b>\$ 317,955</b>		
<b>Non-current Assets</b>												
Fixed Assets	167,312	149,058		149,058	155,788		155,788	127,332		127,332		
Goodwill	98,225	30,448	5,228	35,676	28,730	6,505	35,235	38,885	1,086	39,971		
Investments in Subsidiaries	-	-		-	-		-	-		-		
Investments in Associates	-	1,816		1,816	2,046		2,046	7,554		7,554		
Other Investments	89	11		11	80		80	80		80		
Deferred Tax Asset	6,964	5,877		5,877	6,891		6,891	5,605		5,605		
	272,590	187,210	5,228	192,438	193,535	6,505	200,040	179,456	1,086	180,542		
<b>Current Assets</b>												
Bank	2,595	14,683		14,683	19,543		19,543	10,769		10,769		
Trade Debtors	154,174	135,971		135,971	125,035		125,035	118,655		118,655		
Intercompany Debtors	-	-		-	-		-	-		-		
Future Tax Benefit	-	-		-	1,706		1,706	-		-		
Tax Paid in Advance	-	-		-	-		-	225		225		
Properties available for sale	-	-		-	1,667		1,667	-		-		
Other Debtors	8,769	17,112		17,112	12,766	33	12,799	7,764		7,764		
	165,538	167,766	-	167,766	160,717	33	160,750	137,413	-	137,413		
<b>TOTAL ASSETS</b>	<b>\$ 438,128</b>	<b>\$ 354,976</b>	<b>\$ 5,228</b>	<b>\$ 360,204</b>	<b>\$ 354,252</b>	<b>\$ 6,538</b>	<b>\$ 360,790</b>	<b>\$ 316,869</b>	<b>\$ 1,086</b>	<b>\$ 317,955</b>		

## Statement of Changes in Equity for the Nine Months Ended 31 December 2007

### Attributable to Equity Holders of the Parent

	SHARE CAPITAL	REVALUATION RESERVE	TRANSLATION RESERVE	RETAINED EARNINGS	TOTAL	MINORITY INTEREST	TOTAL EQUITY
Balance at 1 April 2007	56,305	38,497	(2,903)	69,957	161,856	5,266	167,122
<b>Changes in equity for the nine months ended 31 December 2007</b>							
Exchange Translation difference			(1,005)		(1,005)	63	(942)
Sale of Entity with Minority Interest					-	(4,984)	(4,984)
Revaluation Reserve		(390)			(390)		(390)
<i>Net Income Recognised Directly in Equity</i>	-	(390)	(1,005)	-	(1,395)	(4,921)	(6,316)
Profit for the period				89,802	89,802	105	89,907
<i>Total Recognised Income and Expense for the Period</i>	-	(390)	(1,005)	89,802	88,407	(4,816)	83,591
Shares Issued					-		-
Team Member Share Scheme Costs	391				391		391
Supplementary Dividends				(613)	(613)		(613)
Dividends Paid				(15,451)	(15,451)	(450)	(15,901)
Foreign Investor Tax Credit				613	613		613
Balance at 31 December 2007	56,696	38,107	(3,908)	144,308	235,203	-	235,203

## Statement of Changes in Equity for the Nine Months Ended 31 December 2006

### Attributable to Equity Holders of the Parent

	SHARE CAPITAL	REVALUATION RESERVE	TRANSLATION RESERVE	RETAINED EARNINGS	TOTAL	MINORITY INTEREST	TOTAL EQUITY
Balance at 1 April 2006	55,175	32,267	-	49,901	137,343	4,701	142,044
<b>Changes in equity for the nine months ended 31 December 2006</b>							
Exchange Translation difference			875		875	30	905
Revaluation Reserve		-			-		-
<i>Net Income Recognised Directly in Equity</i>	-	-	875	-	875	30	905
Profit for the period				47,117	47,117	996	48,113
<i>Total Recognised Income and Expense for the Period</i>	-	-	875	47,117	47,992	1,026	49,018
Shares Issued	653				653		653
Team Member Share Scheme Costs	357				357		357
Supplementary Dividends				(1,878)	(1,878)		(1,878)
Dividends Paid				(40,544)	(40,544)	(719)	(41,263)
Foreign Investor Tax Credit				1,878	1,878		1,878
Balance at 31 December 2006	56,185	32,267	875	56,474	145,801	5,008	150,809

## Statement of Changes in Equity for the Year Ended 31 March 2007

### Attributable to Equity Holders of the Parent

	SHARE CAPITAL	REVALUATION RESERVE	TRANSLATION RESERVE	RETAINED EARNINGS	TOTAL	MINORITY INTEREST	TOTAL EQUITY
Balance at 1 April 2006	55,175	32,267	-	49,901	137,343	4,701	142,044
<b>Changes in equity for the year ended 31 March 2007</b>							
Exchange Translation difference			(2,903)		(2,903)	(112)	(3,015)
Revaluation Reserve		6,230			6,230		6,230
<i>Net Income Recognised Directly in Equity</i>	-	6,230	(2,903)	-	3,327	(112)	3,215
Profit for the period				60,600	60,600	1,395	61,995
<i>Total Recognised Income and Expense for the Period</i>	-	6,230	(2,903)	60,600	63,927	1,283	65,210
Shares Issued	653				653		653
Team Member Share Scheme Costs	477				477		477
Supplementary Dividends				(1,669)	(1,669)		(1,669)
Dividends Paid				(40,544)	(40,544)	(718)	(41,262)
Foreign Investor Tax Credit				1,669	1,669		1,669
Balance at 31 March 2007	56,305	38,497	(2,903)	69,957	161,856	5,266	167,122

## Statement of Financial Performance for the Nine Months Ended 31 December 2007

	30 December 2007			30 December 2006					31 March 2007				
	Discontinued Operations	Continuing Operations	Total Under NZIFRS	Discontinued Operations	Continuing Operations	Total Previous NZGAAP	Effect of Transition To NZIFRS	Restated NZIFRS	Discontinued Operations	Continuing Operations	Total Previous NZGAAP	Effect of Transition To NZIFRS	Restated NZIFRS
Operating Revenue	32,447	645,045	677,492	160,237	580,525	740,762		740,762	209,943	757,855	967,798		967,798
Interest Income	-	325	325	-	211	211		211	48	351	399		399
<b>Total Revenue</b>	<b>32,447</b>	<b>645,370</b>	<b>677,817</b>	<b>160,237</b>	<b>580,736</b>	<b>740,973</b>	<b>-</b>	<b>740,973</b>	<b>209,991</b>	<b>758,206</b>	<b>968,197</b>	<b>-</b>	<b>968,197</b>
Transport Costs	(25,398)	(417,607)	(443,005)	(125,940)	(382,126)	(508,066)		(508,066)	(164,812)	(493,634)	(658,446)		(658,446)
Labour Expenses	(4,372)	(116,032)	(120,404)	(18,306)	(95,836)	(114,142)	(357)	(114,499)	(23,692)	(128,310)	(152,002)	(477)	(152,479)
Occupancy Expenses	(480)	(11,047)	(11,527)	(1,850)	(11,829)	(13,679)		(13,679)	(2,529)	(15,770)	(18,299)		(18,299)
Depreciation Expenses	(80)	(7,762)	(7,842)	(499)	(6,674)	(7,173)		(7,173)	(552)	(8,916)	(9,468)		(9,468)
Amortisation Expenses	-	-	-	(656)	(3,486)	(4,142)	4,142	-	(829)	(4,764)	(5,593)	5,593	-
Other Expenses	(1,507)	(47,668)	(49,175)	(6,677)	(44,538)	(51,215)		(51,215)	(8,612)	(56,196)	(64,808)	33	(64,775)
Finance Costs	35	(2,290)	(2,255)	(269)	(3,577)	(3,846)		(3,846)	40	(5,527)	(5,487)		(5,487)
Share of Profit of Associates	-	434	434	506	928	1,434		1,434	506	1,147	1,653		1,653
<b>Profit Before Taxation and Non-recurring Items for the Year</b>	<b>645</b>	<b>43,398</b>	<b>44,043</b>	<b>6,546</b>	<b>33,598</b>	<b>40,144</b>	<b>3,785</b>	<b>43,929</b>	<b>9,511</b>	<b>46,236</b>	<b>55,747</b>	<b>5,149</b>	<b>60,896</b>
Income Tax Expense	(265)	(14,028)	(14,293)	(1,646)	(11,735)	(13,381)		(13,381)	(2,766)	(15,154)	(17,920)		(17,920)
<b>Profit After Taxation But Before Non-recurring Items for the Year</b>	<b>380</b>	<b>29,370</b>	<b>29,750</b>	<b>4,900</b>	<b>21,863</b>	<b>26,763</b>	<b>3,785</b>	<b>30,548</b>	<b>6,745</b>	<b>31,082</b>	<b>37,827</b>	<b>5,149</b>	<b>42,976</b>
Non-recurring Items Before Taxation	61,374	-	61,374	16,801	1,082	17,883		17,883	17,120	473	17,593	(174)	17,419
Income Tax Effect on Non-recurring Items	(1,217)	-	(1,217)	-	(318)	(318)		(318)	-	1,600	1,600		1,600
<b>Net Profit for the Period</b>	<b>60,537</b>	<b>29,370</b>	<b>89,907</b>	<b>21,701</b>	<b>22,627</b>	<b>44,328</b>	<b>3,785</b>	<b>48,113</b>	<b>23,865</b>	<b>33,155</b>	<b>57,020</b>	<b>4,975</b>	<b>61,995</b>
Attributable to:													
Minority Interest	105	-	105	996	-	996		996	1,395	-	1,395		1,395
Members of the Parent	60,432	29,370	89,802	20,705	22,627	43,332	3,785	47,117	22,470	33,155	55,625	4,975	60,600

## Statement of Cash Flows for the Nine Months Ended 31 December 2007

	30 December 2007		30 December 2006		31 March 2007	
	Total Under NZIFRS		Restated NZIFRS		Restated NZIFRS	
Operating Activities	34,258		29,756		47,888	
Investing Activities	(18,180)		(5,763)		(11,593)	
Financing Activities	(32,631)		(21,772)		(26,080)	
FX Rate Fluctuations on Cash Held	(395)		120		(1,441)	
<b>NET INCREASE (DECREASE) IN CASH</b>	<b>(16,948)</b>		<b>2,341</b>		<b>8,774</b>	

## Mainfreight Segmental Reporting

The Group operates in the domestic freight and international freight industries.

The segmental results from continuing and discontinued operations are disclosed below. Included in the results of discontinued operations are Lep International (NZ) Ltd, Lep International Pty Ltd, Pan Orient Shipping Services Pty L Kurada No. 8 Ltd and our associate company assets of Rakino Ltd and Mogal International Ltd.

### Industrial and Geographical Segments

#### Mainfreight Nine Months Ended December 2007 (\$000's).

##### This Year

	<u>Revenues</u>	<u>EBITDA</u>	<u>Total Assets</u>
New Zealand Domestic	210,540	27,462	271,143
New Zealand International	76,649	3,291	22,592
Australian Domestic	111,684	9,642	45,702
Australian International	108,037	4,639	33,826
USA International	133,582	6,198	134,338
Asian International ( 2 months only)	4,880	1,459	4,897
Intercompany	-	-	(74,370)
Continuing Operations	<u>\$645,370</u>	<u>\$52,691</u>	<u>\$438,128</u>
Discontinued Operations	32,447	690	-
Total Group	<u>\$677,817</u>	<u>\$53,381</u>	<u>\$438,128</u>

##### Last Year

	<u>Revenues</u>	<u>EBITDA</u>	<u>Total Assets</u>
New Zealand Domestic	206,273	24,302	303,966
New Zealand International	83,665	2,964	20,427
Australian Domestic	97,505	9,587	78,956
Australian International	105,657	4,258	27,508
USA International	87,636	4,729	22,965
Asian International	-	-	-
Intercompany	-	-	(146,079)
Continuing Group	<u>\$580,736</u>	<u>\$45,840</u>	<u>\$307,743</u>
Discontinued Operations	160,237	7,464	52,461
Total Group	<u>\$740,973</u>	<u>\$53,304</u>	<u>\$360,204</u>